

# EXHIBIT 31

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**From:** Michelle Barnard  
**Sent:** Friday, January 10, 2003 7:48 AM  
**To:** Gail Seymour; Vanessa E Taliaferro-Jones  
**Subject:** Re: {Fwd: Blenoxane Analysis}

Gail,

Attached is a revised file which now includes the WLP sales vs. the contract sales as well as the discount off WLP for Blenoxane 15mg/30mg.

Below is a summary:

- Blenoxane 15mg:
  - 3QTR 2002 - Weighted average discount off WLP = 61%
  - 4QTR 2002 - Weighted average discount off WLP = 62%
- Blenoxane 30mg:
  - 3QTR 2002 - Weighted average discount off WLP = 65%
  - 4QTR 2002 - Weighted average discount off WLP = 66%

Please call if you want to discuss.

Michelle

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**Subject:** Blenoxane Analysis  
**Date:** Thu, 09 Jan 2003 18:18:36 -0500  
**From:** Michelle Barnard < michelle.barnard@bms.com >  
**Organization:** Bristol-Myers Squibb  
**To:** Gail Seymour < gail.seymour@bms.com >  
**CC:** Vanessa E Taliaferro-Jones < vanessa.taliaferro-jones@bms.com >  
**References:** < 3E1DFEB3.6763D83A@bms.com >

Gail,

Attached are the 3QTR02 and 4QTR02 contract sales and units for Blenoxane 15mg and 30mg (Note that the NOVAPLUS NDCs are not included).

Below is a summary of the weighted average price for both 30mg and 15mg:

- Blenoxane 15mg (0015-3010-20):
  - 3QTR 2002 - Weighted Average Price (based on contracted sales) = \$94.92
    - The lowest price was at VA Medical Center - \$84.51
    - The highest price was at MHA - \$155.00
  - 4QTR 2002 - Weighted Average Price (based on contracted sales) = \$91.65

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- The lowest price was \$70.00 which represented 4% of the sales and 5% of the units
- The highest price was at MHA - \$155.00
- Blenoxane 30mg (0015-3063-01)
  - 3QTR 2002 - Weighted Average Price (based on contracted sales) = \$172.34
    - The lowest price was at VA Medical Center - \$97.58
    - The highest price was at MHA and Innovatix - \$290.00
  - 4QTR 2002 - Weighted Average Price (based on contracted sales) = \$167.57
    - The lowest price was at VA Medical Center - \$97.58
    - The highest price was at Innovatix - \$290.00

Please give me a call when you can so we can discuss this.

Michelle

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Subject: [Fwd: [Fwd: Blenoxane Analysis]]  
Date: Thu, 09 Jan 2003 12:06:33 -0500  
From: Gail Seymour <gail.seymour@bms.com>  
Organization: Bristol-Myers Squibb  
To: Michelle Barnard <michelle.barnard@bms.com>,  
Mayank M Patel <mayank.patel@bms.com>  
CC: Vanessa E Taliaferro-Jones <vanessa.taliaferro-jones@bms.com>,  
Christof Marre <christof.marre@bms.com>

Hi Michelle & Mayank,

As we discussed earlier, we need to better understand what's causing the average price of the 30unit presentation of Blenoxane to be less than the 15unit. Christof thinks the issue may lie in the various chargebacks. Can you take another look together? We would like to let Nippon Kayaku know what's causing this issue and how we can resolve it as soon as possible (as we couldn't answer the CEO in early December). We are meeting with the CEO again in early February but I would like to have resolved this before then. When can we expect to have an answer?

I appreciate your help on this,  
Gail

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Subject: Re: [Fwd: Blenoxane Analysis]  
Date: Mon, 06 Jan 2003 12:31:48 -0500  
From: Christof Marre <christof.marre@bms.com>  
Organization: Bristol-Myers Squibb  
To: Gail Seymour <gail.seymour@bms.com>,  
Margarita Benites <margarita.benites@bms.com>,

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Vanessa E Taliaferro-Jones <vanessa.taliaferro-jones@bms.com>,  
Mayank M Patel <mayank.patel@bms.com>  
References: <3E1610B0.CDCBEB3C@bms.com>  
<3E19BD67.3DE9EBDF@bms.com>

file attached

Christof Marre wrote:

> Margarita,  
>  
> thank you for pulling this information together - this is very useful.  
>  
> Using these numbers, I arrive at an average price of \$107.56 for the 15mg  
presentation, and  
> \$200.85 for the 30mg presentation. I am assuming that "Other Customers"  
buy at list price  
> (correct assumption?)  
>  
> The slightly higher discount rate for the 30mg does not appear to lead to an  
average price  
> below the 15mg, as we have told Nippon Kayaku.  
>  
> Looks like we need to dig deeper...  
>  
> Thanks  
> Christof  
>  
> Gail Seymour wrote:  
>  
>> Here's the information that Margarita sent over.  
>> Gail  
>>  
>> -----  
>>  
>> Subject: Blenoxane Analysis  
>> Date: Mon, 23 Dec 2002 13:08:42 -0500  
>> From: Margarita Benites <margarita.benites@bms.com>  
>> Organization: Bristol-Myers Squibb  
>> To: Gail Seymour <gail.seymour@bms.com>,  
>> Vanessa E Taliaferro-Jones <vanessa.taliaferro-jones@bms.com>  
>>  
>> Gail,  
>>  
>> I tried to summarize the data from Michelle Hand's report in the  
>> attached schedule. As you can see it appears that the 30 mg is  
>> being discounted at a higher rate than the 15mg for the same  
>> GPOs. I don't see any obvious errors in the data that pricing  
>> sent over but you may be able to spot something easier than we  
>> would.  
>>

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>> Please let me know if you have any questions.  
>>  
>> Margarita  
>>  
>> -----  
>> Name: BlenoxaneAnalysis 3Q02.xls  
>> BlenoxaneAnalysis 3Q02.xls Type: Microsoft Excel Worksheet  
(application/vnd.ms-excel)  
>> Encoding: base64  
>>  
>> -----  
>>  
>>

11/12/2003

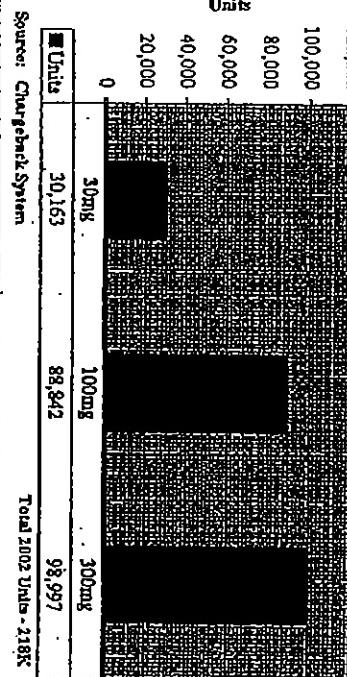
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BMS/AWP/000071162

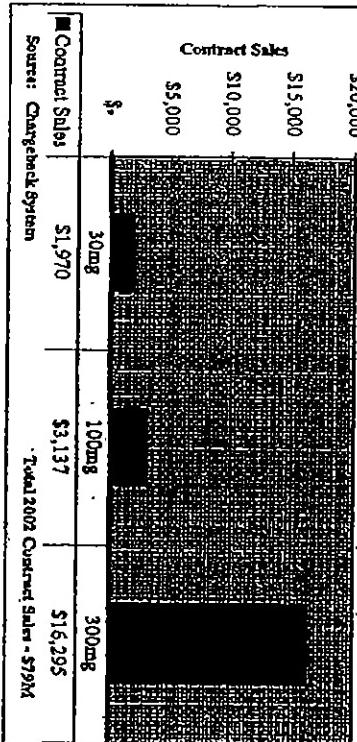
# EXHIBIT 32

	30mg	Units	Contract Sales	Chargebacks
30mg	30,163	\$	1,970	\$ 2,399
100mg	88,842	\$	3,137	\$ 3,137
300mg	98,997	\$	16,295	\$ 21,734
Total	218,902	\$	21,402	\$ 24,131

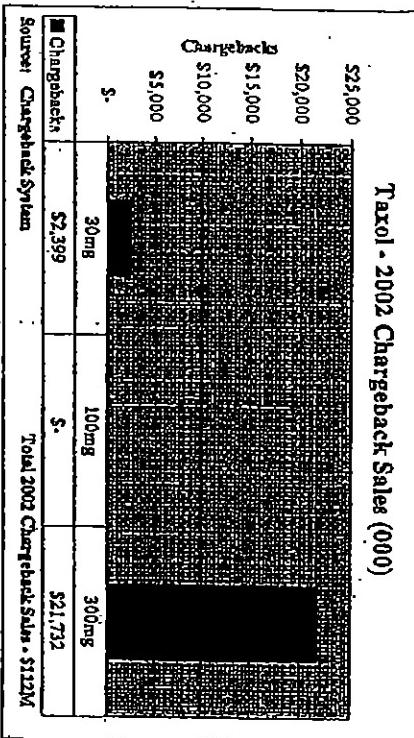
Taxol - 2002 Units



Taxol - 2002 Contract Sales (000)

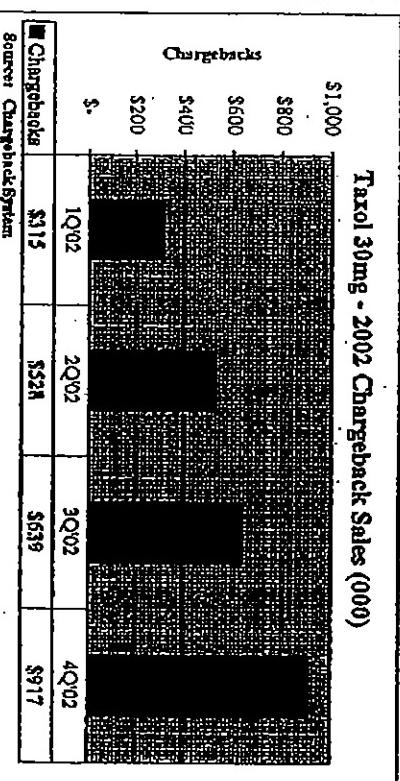
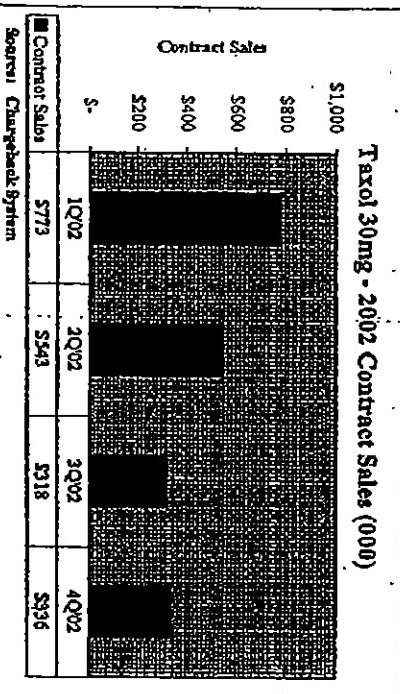
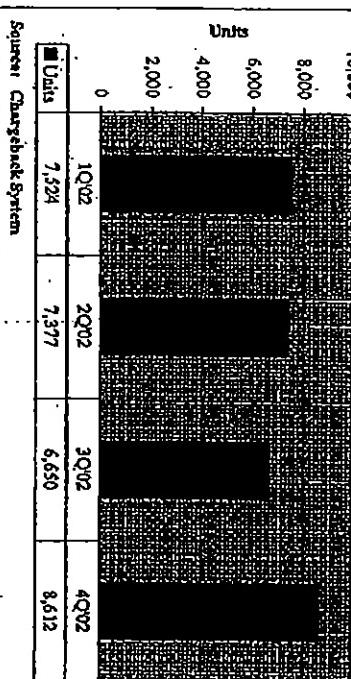


Taxol - 2002 Chargeback Sales (000)



	30mg Units	Price/Unit	Contract Sales	Chargebacks
1Q02	7,524	\$ 102.69	\$ 773	\$ 315
2Q02	7,377	\$ 73.64	\$ 543	\$ 528
3Q02	6,650	\$ 47.85	\$ 318	\$ 639
4Q02	8,612	\$ 39.00	\$ 336	\$ 917

Taxol 30mg - 2002 Units

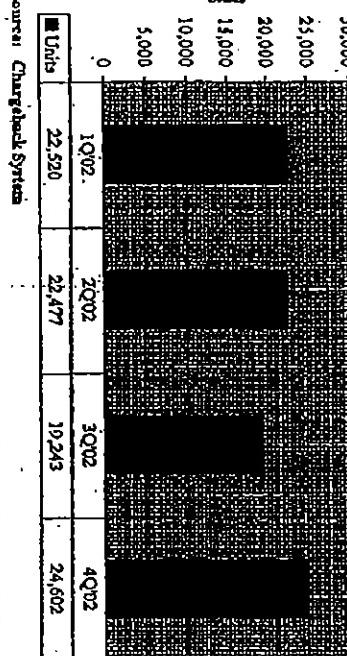


1000  
Source: Chargeback System

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	100mg Units	Price/Unit	Contract Sales	Chargebacks
1Q'02	22,520	\$ 332.76	\$ -	\$ -
2Q'02	22,477	\$ 249.69	\$ -	\$ -
3Q'02	19,243	\$ 164.91	\$ -	\$ -
4Q'02	24,602	\$ 127.51	\$ 3,137	\$ -

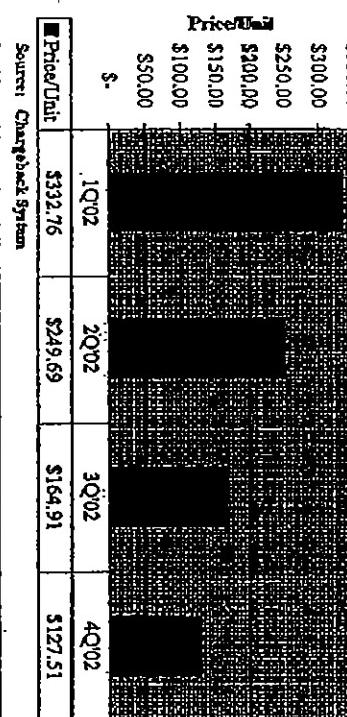
Taxol 100mg - 2002 Units



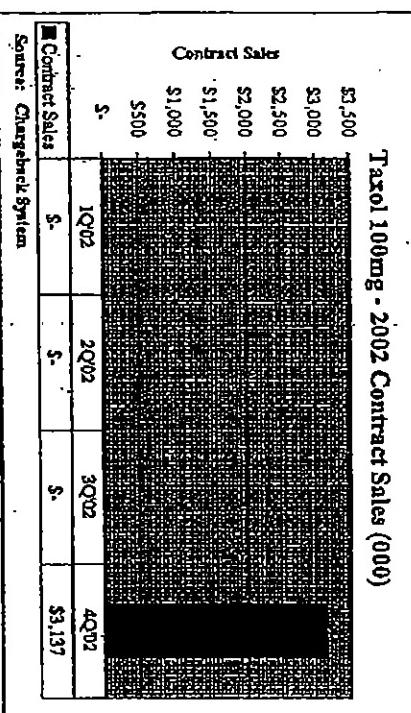
Source: Chargeback System

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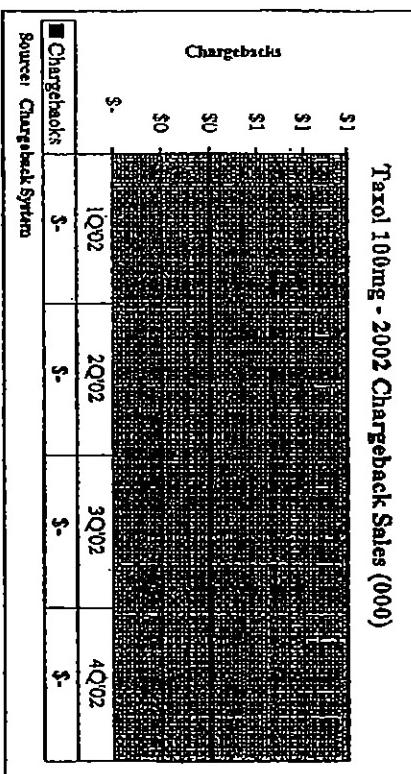
Taxol 100mg - 2002 Weighted Avg Price/Unit



Source: Chargeback System



Source: Chargeback System



Source: Chargeback System

1000

	300mg Units	Price/Unit	Contract Sales	Chargebacks
1Q02	24,695	\$ 839.95	\$ 16,295	\$ 21,732
2Q02	26,161	\$ 622.89	\$ 16,295	\$ 21,732
3Q02	23,865	\$ 476.93	\$ 16,295	\$ 21,732
4Q02	24,276	\$ 368.31	\$ 16,295	\$ 21,732

Taxol 300mg - 2002 Units



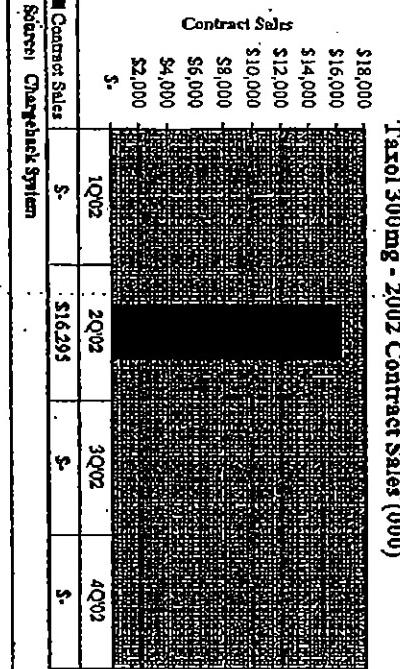
Source: Chargeback System

Taxol 300mg - 2002 Weighted Avg. Price/Unit



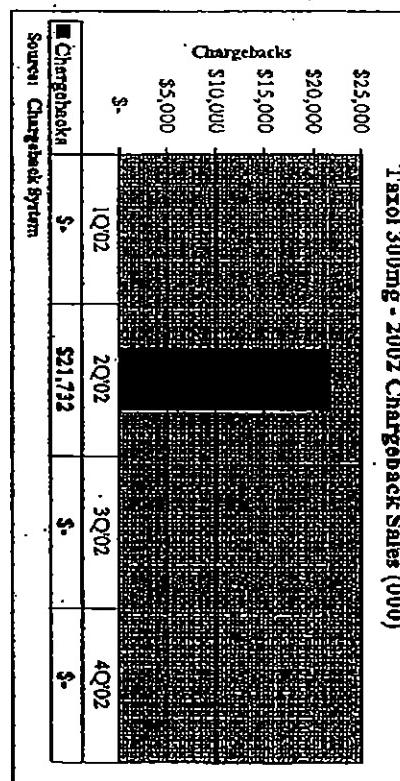
Source: Chargeback System

Taxol 300mg - 2002 Contract Sales (000)



Source: Chargeback System

Taxol 300mg - 2002 Chargeback Sales (000)



Source: Chargeback System

TAXOL - 30mg  
CONTRACT SALES, 1Q - 2Q 2002

NDC# 0014-2475-10 30mg/5ml vials/box 100  
WLP - \$145.10

Bid No.	Cust Name	1st Quarter 2002						Contract Price/Unit*
		Qty	Contract Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Chargebacks	
1	228094 AMERICAN ONCOLOGIC HOSP	12	\$ 97.50	\$ 1,753	\$ 1,170	33%	\$ 502	\$ 110.00
2	202447 AMERINET A/C	188	\$ 101.19	\$ 27,467	\$ 19,024	31%	\$ 8,321	\$ 197.50
3	202446 AMERINET-HOSPITAL ONLY							
4	216518 AMERINET-PHYSICIAN GROUP							
5	225231 BUREAU OF PRIM HEALTH CARE	34	\$ 107.34	\$ 4,967	\$ 3,650	27%	\$ 1,318	\$ 107.34
6	228282 BUREAU OF PRIM HEALTH CARE	284	\$ 105.54	\$ 41,492	\$ 29,973	28%	\$ 11,319	\$ 92.16
7	228836 COMMITTED PROVIDER SVCS							
8	223108 DUKE UNIV HEALTH SYSTEMS	69	\$ 104.65	\$ 10,081	\$ 7,221	28%	\$ 2,860	\$ 109.90
9	228027 DUKE UNIV HEALTH SYSTEMS							
10	213271 INDIAN HEALTH SERVICE	2	\$ 107.93	\$ 292	\$ 216	26%	\$ 76	\$ 104.65
11	225827 INNOVATIVE PURCHASING	237	\$ 121.00	\$ 34,626	\$ 28,677	17%	\$ 5,949	\$ 230.44
12	225236 INSOURCE HEALTH ALT CARE	14	\$ 109.90	\$ 2,045	\$ 1,539	25%	\$ 507	
13	225229 INSOURCE HEALTH SERVICES	11	\$ 109.90	\$ 1,607	\$ 1,209	25%	\$ 398	
14	227394 KENT COUNTY MEM HOSP	47	\$ 97.33	\$ 6,867	\$ 4,756	33%	\$ 2,009	\$ 85.00
15	228103 KIRKLIN CLINIC ONC PHY	1	\$ 75.00	\$ 146	\$ 75	49%	\$ 38	
16	220123 MEDASSETS HSCA ALT CARE	2	\$ 146.10	\$ 292	\$ 292	0%	\$ 20	
17	220123 MEDASSETS HSCA HOSPITAL	95	\$ 146.10	\$ 13,880	\$ 13,880	0%	\$ 112	
18	227721 MEMORIAL SLOAN HOSPITAL							
19	213054 PACT - HOSPITAL PRICING							
20	215435 PREMIER ACUTE NON RETAIL	4,405	\$ 103.09	\$ 643,571	# #####	29%	\$ 179,970	\$ 4,526
21	215443 PREMIER NON ACUTE NON RET	209	\$ 101.13	\$ 30,535	\$ 21,136	31%	\$ 8,924	\$ 71.28
22	228779 PRESCRIPTION CITY INC	15	\$ 85.00	\$ 2,192	\$ 1,275	42%	\$ 917	\$ 70.38
23	225482 THE UNIVERSITY OF TEXAS	263	\$ 108.00	\$ 38,424	\$ 28,404	26%	\$ 9,481	\$ 85.00
24	228903 THE UNIVERSITY OF TEXAS	140	\$ 105.80	\$ 20,434	\$ 14,832	27%	\$ 5,502	\$ 104.00
25	225937 US ONCOLOGY	376	\$ 75.16	\$ 54,934	\$ 28,260	49%	\$ 26,314	\$ 106.80
26	201399 V.A. MEDICAL CENTER	1,111	\$ 100.87	\$ 162,317	# #####	31%	\$ 50,246	\$ 51.40
27	228797 WESTERN PA HOSPITAL							
28	227395 WOMEN & INFANTS HOSP	9	\$ 106.43	\$ 1,315	\$ 958	27%	\$ 357	\$ 11.00
29	222665 YALE NEW HAVEN HOSP							
		7,524	\$ 102.69	# #####	# #####	30%	\$ 315,204	\$ 7,377
								\$ 73.64

\*Based on Contract Sales/Quantity

2nd Quarter 2002					
	Contract Sales	Discount off WIP	WIP	Chargebacks	
\$ (2,192)	\$ (1,650)	25%	\$ (729)		
\$ 2,776	\$ 1,853	33%	\$ 923		
\$ 26,444	\$ 17,648	33%	\$ 8,797		
\$ 1,461	\$ 975	33%	\$ 486		
\$ (731)	\$ (537)	27%	\$ (194)		
\$ 67,937	\$ 42,854	37%	\$ 25,082		
\$ 2,484	\$ 1,868	25%	\$ 615		
\$ (6,428)	\$ (4,605)	28%	\$ (1,824)		
\$ (4,967)	\$ (7,895)	-58%	\$ 1,948		
\$ 10,319	\$ 6,120	42%	\$ 4,399		
\$ 2,922	\$ 2,922	0%	\$ -		
\$ 16,363	\$ 16,363	0%	\$ (217)		
\$ 438	\$ 208	53%	\$ 231		
\$ 438	\$ 438	0%	\$ -		
\$ 681,249	\$ 49,382	51%	\$ 333,573		
\$ 1,023	\$ 595	52%	\$ 25,467		
\$ (4,383)	\$ (3,240)	42%	\$ 428		
\$ 5,352	\$ 4,058	26%	\$ (1,143)		
\$ 48,359	\$ 17,013	65%	\$ 1,493		
\$ 159,980	\$ 78,251	51%	\$ 31,346		
\$ 1,507	\$ 1,100	32%	\$ 81,729		
\$ 1,753	\$ 1,020	42%	\$ 507		
\$ 35,795	\$ 21,452	40%	\$ 733		
\$ #####	\$ #####	50%	\$ 14,342		
			\$ 527,993		

NDC# 00015-3475-30, 30mg/5mL multidose vial

WLP : \$146.10

TAXOL - 30mg  
CONTRACT SALES, 3Q - 4Q 2002

Bid No	Cust Name	3rd Quarter 2002						Qty
		Contract Price/Ftnt*	WLP Sales	Contract Sales	Discount off	WLP	Chargebacks	
1	229370 AMERINET A/C	\$ 75.00	\$ 9,935	\$ 10,100	49%	\$ 4,835	\$ (292)	276
2	202446 AMERINET-HOSPITAL ONLY	\$ 97.50	\$ (877)	\$ (585)	33%	\$ 5		
3	229363 AMERINET-HOSPITAL ONLY	\$ 74.99	\$ 8,474	\$ 4,350	49%	\$ 4,124		132
4	225675 AUDUBON HOSPITAL							1
5	223050 BETRESDA HOSP & DEACONESS	\$ 47.73	\$ 1,607	\$ 525	67%	\$ 1,082		4
6	225576 BRYN MAWR HOSPITA							2
7	228382 BUREAU OF PRIM FLTH CARE	\$ 51.43	\$ 28,051	\$ 9,874	65%	\$ 18,177		118
8	226669 CHRISTIANA CARE HEALTH S3	\$ 46.00	\$ 1,899	\$ 598	69%	\$ 1,301		23
9	228856 COMMITTED PROVIDER SVCS	\$ 109.90	\$ 3,214	\$ 2,418	25%	\$ 796		6
10	229027 DUKE UNIV HEALTH SYSTEMS							
11	224369 EISENHOWER MEDICAL CENTER							
12	229443 FAIRVIEW LAKES REGIONAL							
13	229437 FAIRVIEW NORTHLAND REG							
14	229441 FAIRVIEW RED WING HEALTH							
15	229339 FAIRVIEW UNIV MEDICAL CTR							
16	229395 GREENVILLE HOSP SYSTEM							
17	224173 HARRIS METHODIST HEB HOSP							
18	226684 HUTCHINSON MEDICAL CENTER							
19	223827 INNOVATIVE PURCHASING	\$ 53.54	\$ 3,799	\$ 1,392	63%	\$ 2,239		15
20	226371 JOHNS HOPKINS PURCH ASSOC	\$ 69.20	\$ 877	\$ 415	53%	\$ 461		4
21	225355 JPS HEALTH NETWORK	\$ 86.76	\$ 877	\$ 521	41%	\$ 356		26
22	227394 KENT COUNTY MEM HOSP	\$ 53.98	\$ 14,902	\$ 5,506	63%	\$ 8,280		
23	224460 KENT COUNTY MEM HOSP							
24	220123 MED ASSETS HSCA ALT CARE	\$ 146.10	\$ 4,383	\$ 4,383	0%	\$ 0		46
25	230377 MED ASSETS HSCA ALT CARE							
26	220123 MED ASSETS HSCA HOSPITAL							
27	230376 MED ASSETS HSCA HOSPITAL							
28	229160 MEMORIAL SLOAN HOSPITAL							
29	226466 MERCY HOSP PHILADELPHIA							
30	227828 NORTHE BROWARD MEDICAL CENTER	\$ 48.17	\$ 1,733	\$ 578	67%	\$ 1,175		4
31	227828 NORTHE BROWARD MEDICAL CENTER	\$ 56.40	\$ 1,607	\$ 620	61%	\$ 987		-4
32	226680 NORTON HOSPITAL	\$ 46.00	\$ 731	\$ 230	69%	\$ 501		
33	215435 PREMIER ACUTE NON RETAIL	\$ 48.45	\$ 576,305	\$ ######	67%	\$ 375,887		3,606
34	215543 PREMIER NON ACUTE NON RET	\$ 47.02	\$ 29,512	\$ 9,499	68%	\$ 19,771		196
35	228779 PRESCRIPTION CITY INC	\$ 85.00	\$ 4,091	\$ 2,380	42%	\$ 1,711		13

223062	ST ANTHONY'S HOSPITAL INC	36
230376	ST ELIZABETH HOSP MED CTR	37
223987	ST JOSEPH'S HOSPITAL	38
224973	ST LUKE'S HOSPITAL	39
225694	THE REGENTS OF UNTV OF CA	40
225482	THE UNIVERSITY OF TEXAS	41
220952	UNIV OF MICHIGAN HOSP	42
225937	US ONCOLOGY	42
201599	V A MEDICAL CENTER	43
228400	VA MED CTR - DUAL FSS	44
45		45
220641	VA-DOD TAXOL NATIONAL	46
228797	WESTERN PA HOSPITAL	47
227395	WOMEN & INFANTS HOSP	48
222663	YALE NEW HAVEN HOSP	49
7	\$ 46.00	\$ 1,023
\$	\$ 322	69%
\$	\$	701
4666		16
9,981)		11
102		8
56,094		96
27,253		4
391		
86,991		1,269
(3,956)		
764		9
30,535		494
638,751		8,612
67%		
\$ 972,149		
650		
47.85		

\*Based on Contract Sales/Quantity

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4th Quarter 2002						
Contract Price/Unit*	WLP Sales*	Contract Sales	Discount off WLP	Discount off Chargebacks		
\$ 51.52	\$ 40,324	\$ 14,220	65%	\$ 25,456		
\$ 56.18	\$ 19,285	\$ 7,416	62%	\$ 11,833		
\$ 36.00	\$ 146	\$ 36	75%	\$ 110		
\$ 41.00	\$ 584	\$ 164	72%	\$ 420		
\$ 36.00	\$ 292	\$ 72	75%	\$ 220		
\$ 41.29	\$ 17,240	\$ 4,873	72%	\$ 12,367		
\$ 36.00	\$ 3,360	\$ 828	75%	\$ 2,532		
\$ 39.90	\$ 877	\$ 239	71%	\$ 637		
\$ 37.09	\$ 1,607	\$ 408	75%	\$ 1,199		
\$ 38.13	\$ 2,192	\$ 572	74%	\$ 1,620		
\$ 37.33	\$ 877	\$ 224	74%	\$ 649		
\$ 37.52	\$ 3,068	\$ 788	74%	\$ 2,280		
\$ 36.00	\$ 877	\$ 216	75%	\$ 661		
\$ 46.00	\$ 584	\$ 184	65%	\$ 400		
\$ 36.00	\$ 2,192	\$ 540	75%	\$ 1,652		
\$ 36.00	\$ 146	\$ 36	75%	\$ 110		
\$ 49.50	\$ 2,192	\$ 743	65%	\$ 1,292		
\$ 69.20	\$ 584	\$ 277	53%	\$ 308		
\$ 42.13	\$ 3,799	\$ 1,095	71%	\$ 2,517		
\$ 43.87	\$ 6,721	\$ 2,018	70%	\$ 4,615		
\$ 43.65	\$ 155,743	\$ 46,531	70%	\$ 108,466		
\$ 146.10	\$ (1,169)	\$ (1,169)	0%	\$ -		
\$ 43.81	\$ 55,372	\$ 16,602	70%	\$ 38,478		
\$ 28.80	\$ 1,461	\$ 288	80%	\$ 1,116		
\$ 40.00	\$ 584	\$ 160	75%	\$ 424		
\$ 86.42	\$ (584)	\$ (346)	41%	\$ (239)		
\$ 37.47	\$ 526,837	\$ #####	74%	\$ 391,863		
\$ 37.31	\$ 28,636	\$ 7,312	74%	\$ 21,259		
\$ 85.00	\$ 1,899	\$ 1,105	42%	\$ 794		

\$ 37.33	\$ 2,192	\$ 560	74%	\$ 1,632
\$ 36.00	\$ 584	\$ 144	75%	\$ 440
\$ 36.00	\$ 2,338	\$ 576	75%	\$ 1,730
\$ 36.00	\$ 1,607	\$ 396	75%	\$ 1,231
\$ 39.00	\$ 14,026	\$ 3,360	75%	\$ 10,666
\$ 38.70	\$ 1,169	\$ 310	76%	\$ 859
\$ 34.63	\$ 101,101	\$ 23,964	76%	\$ 77,101
\$ 31.81	\$ 584	\$ 127	78%	\$ 457
\$ 32.59	\$ 185,401	\$ 41,363	78%	\$ 144,038
\$ 38.26	\$ 1,315	\$ 344	74%	\$ 971
\$ 48.90	\$ 72,173	\$ 24,155	67%	\$ 45,003
\$ 39.00	*****	*****	73%	\$ 917,147

NDCK 00015-34776-30.100mg/16.7ml multi-dose vial  
WLP - \$887.01

TAXOL-100mg  
CONTRACT SALES 1Q - 2Q 2002

1st Quarter 2002							
Bid No	Cust Name	Contract	Contract	Discount off	WLP	Chargebacks	Qty
		Price/Unit*	WLP Sales	Sales			
1	228094 AMERICAN ONCOLOGIC HOSP	\$ 366.00	\$ 256,654	\$ 192,882	25%	\$ 63,772	1,206
2	202447 AMERINET INC	\$ 339.40	\$ 111,525	\$ 77,723	30%	\$ 32,646	207
3	202446 AMERINET-HOSPITAL ONLY	\$ 343.97	\$ 505,516	\$ 357,036	29%	\$ 143,108	1,097
4	216518 AMERINET-PHYSICIAN GROUP	\$ 334.09	\$ 112,986	\$ 77,508	31%	\$ 29,698	65
5	225231 BUREAU OF PRIM HLTH CARE	\$ 357.80	\$ 46,266	\$ 33,991	27%	\$ 12,275	3
6	225282 BUREAU OF PRIM HLTH CARE	\$ 357.80	\$ 1,083,110	\$ 795,747	27%	\$ 287,363	1,890
7	227317 CITY OF HOPE NAT MED CTR	\$ 365.60	\$ (6,331)	\$ (4,766)	25%	\$ (1,565)	6
8	223108 DUKE UNIV HEALTH SYSTEMS	\$ 350.35	\$ 13,149	\$ 9,459	28%	\$ 3,690	228
9	227910 GREATER BALTIMORE MED CTR	\$ 373.17	\$ 974	\$ 746	23%	\$ -1	-1
10	213271 INDIAN HEALTH SERVICE	\$ 356.50	\$ 974	\$ 713	27%	\$ 261	261
11	224827 INNOVATIVE PURCHASING	\$ 405.00	\$ 168,992	\$ 140,535	17%	\$ 28,457	234
12	225236 INSOURCE HEALTH ALT CARE	\$ 366.66	\$ 1,948	\$ 1,467	25%	\$ 481	481
13	225229 INSOURCE HEALTH SERVICES	\$ 366.66	\$ 10,227	\$ 7,700	25%	\$ 2,527	2,527
14	224467 JACKSON MEMORIAL HOSPITAL	\$ 363	\$ 357,05	\$ 176,785	\$ 129,610	27%	\$ 35,360
15	226371 JOHNS HOPKINS PURCH ASSOC	\$ 30	\$ 312,00	\$ 14,610	\$ 9,360	36%	\$ 4,820
16	227394 KENT COUNTY MEM HOSP	\$ 311.03	\$ 10,227	\$ 6,532	36%	\$ 3,095	16
17	228103 KIRKLIN CLINIC ONC PHYCY	\$ 8	\$ 487.01	\$ 3,896	\$ 3,896	0%	\$ -50
18	220125 MEDASSETS FSCA ALT CARE	\$ 218	\$ 487.01	\$ 106,168	\$ 106,168	0%	\$ -
19	220123 MEDASSETS FSCA HOSPITAL	\$ -1	\$ 487.01	\$ (487)	\$ (487)	0%	\$ (129)
20	225798 MINNESOTA MULTISTATE	\$ 6	\$ 393.00	\$ 2,922	\$ 2,370	19%	\$ 532
21	227590 OTN-LYNX CUSTOMERS	\$ 14	\$ 401.41	\$ (6,818)	\$ (5,620)	18%	\$ (1,198)
22	213054 PACT - HOSPITAL PRICING	\$ 9,326	\$ 343.51	\$ 4,541,855	\$ #####	29%	\$ 1,266,637
23	226899 PARTNERS HLTHCARE SYSTEM	\$ 351	\$ 338.61	\$ 170,941	\$ 118,852	30%	\$ 48,778
24	215435 PREMIER ACUTE NON RETAIL	\$ 124	\$ 283.33	\$ 60,389	\$ 35,133	42%	\$ 25,256
25	215443 PREMIER NON ACUTE NON RET	\$ 27	\$ 323	\$ 360.00	\$ 157,304	26%	\$ 41,024
26	226779 PRESCRIPTION CITY INC	\$ 28	\$ 236	\$ 356.50	\$ 114,934	27%	\$ 30,848
27	210637 RESPONSE ONCOLOGY	\$ 29	\$ 4	\$ 350.00	\$ 1,948	\$ 1,400	\$ 548
28	222482 THE UNIVERSITY OF TEXAS	\$ 30	\$ 5	\$ 405.00	\$ 2,435	\$ 2,030	\$ 405
29	228905 THE UNIVERSITY OF TEXAS	\$ 31	\$ 2716	\$ 238.55	\$ 1,322,719	\$ 647,904	\$ 671,335
30	220952 UNIV OF MICHIGAN HOSP	\$ 32	\$ 4,042	\$ 329.88	\$ 1,968,494	\$ #####	\$ 635,131
31	226798 UNIV OF PA HEALTH SYSTEM	\$ 33	\$ 10	\$ 278.95	\$ 4,870	\$ 2,789	\$ 2,081
32	225937 US ONCOLOGY	\$ 34	\$ 4	\$ 300.00	\$ 1,948	\$ 1,200	\$ 54
33	201599 V A MEDICAL CENTER	\$ 35	\$ 228400 VA MED CTR - DUAL FSS	\$ 748	\$ 38%	\$ 748	11
34	228197 WESTERN PA HOSPITAL	\$ 35	\$	\$	\$	\$	\$

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\*Based on Contract Sales/Quantity

227195 WOMEN & INFANTS HOSP  
222663 YALE NEW HAVEN HOSP

13	\$ 345,95	\$ 6,321	\$ 4,497	29%	\$ 1,748	\$ 482
22,520	\$ 332,76	#####	#####	32%	\$ 3,369,981	22,477

BMS/AWP/000056981

HIGHLY CONFIDENTIAL

2nd Quarter 2002						
Contract Price/Dult*	WLP Sales	Contract Sales	Discount off WLP		Chargebacks	
\$ 356.00	\$ 587,334	\$ 441,396	25%	\$ 39,179		
\$ 325.00	\$ 100,811	\$ 67,275	33%	\$ 33,536		
\$ 327.94	\$ 534,250	\$ 359,755	33%	\$ 174,495		
\$ 325.00	\$ 31,656	\$ 21,125	33%	\$ 10,531		
\$ 396.14	\$ 1,461	\$ 1,188	19%	\$ 273		
\$ 293.75	\$ 920,449	\$ 555,187	40%	\$ 365,261		
\$ 283.30	\$ 2,922	\$ 1,700	42%	\$ 722		
\$ 373.17	\$ (487)	\$ (373)	23%	\$ (114)		
\$ 263.19	\$ 113,960	\$ 62,055	46%	\$ 41,790		
\$ 278.70	\$ 9,740	\$ 5,574	43%	\$ 4,166		
\$ 174.91	\$ 177,272	\$ 63,667	64%	\$ 85,292		
\$ 283.30	\$ 29,221	\$ 16,998	42%	\$ 12,223		
\$ 235.63	\$ 7,792	\$ 5,770	52%	\$ 3,942		
\$ 487.01	\$ 24,351	\$ 24,351	0%	\$ -		
\$ 487.01	\$ 108,603	\$ 108,603	0%	\$ -		
\$ 487.01	\$ (9,740)	\$ (9,740)	0%	\$ -		
\$ 487.01	\$ 1,461	\$ 1,461	0%	\$ -		
\$ 234.72	\$ 4,566,593	\$ #####	52%	\$ 2,334,207		
\$ 237.60	\$ 173,863	\$ 84,824	51%	\$ 88,815		
\$ 283.33	\$ 80,844	\$ 47,033	42%	\$ 33,811		
\$ 417.05	\$ 19,480	\$ 16,682	14%	\$ 2,798		
\$ 360.00	\$ 1,461	\$ 1,080	26%	\$ 381		
\$ 356.30	\$ 27,760	\$ 20,309	27%	\$ 7,450		
\$ 406.00	\$ 4,870	\$ 4,060	17%	\$ 810		
\$ 173.55	\$ 1,165,902	\$ 415,483	64%	\$ 750,079		
\$ 234.81	\$ 2,190,571	\$ #####	52%	\$ 1,134,378		
\$ 235.25	\$ 26,299	\$ 12,703	52%	\$ 13,593		
\$ 300.00	\$ 5,357	\$ 3,300	38%	\$ 2,057		

\$ 241.92	\$ 2,435	\$ 1,210	50%	\$ 1,019
\$ 297.03	\$ 39,935	\$ 24,355	39%	\$ 15,578
\$ 249.69	#####	#####	49%	\$ 5,136,275

ADCH# 0016-34776-30.100mml16.7ml multi dosage vial  
WLP - S487.01

TAXOL-100mg  
CONTRACT SALES, 3Q-4Q 2002

Bid No	Cust Name	3rd Quarter 2002					
		Qty	Contract Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Chargearbs
1	227708 ALBERT EINSTEIN MED CEN	100	\$ 366.00	\$ 48,701	\$ 36,600	25%	\$ 6,074
2	228094 AMERICAN ONCOLOGIC HOSP	450	\$ 153.00	\$ 219,155	\$ 68,850	69%	\$ 150,305
3	230140 AMERICAN ONCOLOGIC HOSP	160	\$ 250.00	\$ 77,922	\$ 40,000	49%	\$ 37,922
4	229370 AMERINET A/C	322	\$ 325.00	\$ 156,817	\$ 104,650	33%	\$ 52,167
5	202446 AMERINET-HOSPITAL ONLY	594	\$ 249.99	\$ 289,284	\$ 148,491	49%	\$ 140,705
6	229363 AMERINET-PHYSICIAN GROUP	20	\$ 325.00	\$ 9,740	\$ 6,500	33%	\$ 3,240
7	227647 ANDERSON AREA MEDICAL CTR	17	\$ 146.27	\$ 8,279	\$ 2,487	70%	\$ 5,619
8	225675 AUDUBON HOSPITAL						
9	223050 BETHESEA HOSP & DEACONESS	29	\$ 157.70	\$ 14,123	\$ 4,573	68%	\$ 9,387
10	225576 BRYN MAWR HOSPITA	14	\$ 153.33	\$ 6,818	\$ 2,147	69%	\$ 4,672
11	228182 BUREAU OF PRM HLTH CARE	605	\$ 169.85	\$ 295,128	\$ 102,929	65%	\$ 192,199
12	221064 BUREAU OF PRM HLTH CARE						
13	226869 CHRISTIANA CARE HEALTH SE						
14	229027 DUKE UNIV HLTH SYSTEMS	111	\$ 153.33	\$ 54,058	\$ 17,020	69%	\$ 37,038
15	224569 EISENHOWER MEDICAL CENTER						
16	229543 FAIRVIEW LAKES REGIONAL						
17	229537 FAIRVIEW NORTHLAND REG						
18	229541 FAIRVIEW RED WING HLTH						
19	229637 FAIRVIEW UNIV MED CTR						
20	229539 FAIRVIEW UNIV MEDICAL CTR						
21	2231049 GOOD SAMARITAN HOSPITAL	27	\$ 158.95	\$ 13,149	\$ 4,292	67%	\$ 8,221
22	227910 GREATER BALTIMORE MED CTR	11	\$ 373.17	\$ (487)	\$ (373)	23%	\$ (114)
23	223993 GREENVILLE HOSP SYSTEM	2	\$ 153.33	\$ 974	\$ 307	69%	\$ 657
24	226684 HUTCHESON MEDICAL CENTER						
25	228979 IMPERIAL POINT MED CTR						
26	228827 INNOVATIVE PURCHASING	67	\$ 154.10	\$ 32,630	\$ 10,325	68%	\$ 21,080
27	224467 JACKSON MEMORIAL HOSPITAL	185	\$ 278.70	\$ 90,097	\$ 51,360	43%	\$ 38,537
28	229536 JACKSON MEMORIAL HOSPITAL	26	\$ 163.34	\$ 12,662	\$ 4,247	66%	\$ 8,415
29	226371 JOHNS HOPKINS PURCH ASSOC	158	\$ 216.35	\$ 76,948	\$ 34,183	56%	\$ 42,765
30	225255 JPS HEALTH NETWORK	78	\$ 239.62	\$ 37,987	\$ 18,690	51%	\$ 19,297
31	227394 KENT COUNTY MEM HOSP	60	\$ 179.85	\$ 29,221	\$ 10,791	63%	\$ 17,395
32	224460 KENT COUNTY MEM HOSP						
33	228103 KIRKLIN CLINIC ONC PHCY	33	\$ 175.42	\$ 16,071	\$ 5,789	64%	\$ 10,170

NETICK 00016-3477630.100mm/16.7ml multi-dose vial  
WLP - 8487.01

TAXOL • 100mg<sup>2</sup>  
CONTRACT SALES, 3Q - 4Q 2002

Bld No	Cust Name	3rd Quarter 2002					
		Qty	Contract Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Chargebacks
35	222393 KIRKLIN CLINIC ONC PRCY	2	\$ 153.33	\$ 974	\$ 307	69%	\$ 667
36	225578 LANKEAU HOSPITAL	35	\$ 487.01	\$ 17,045	\$ 17,045	0%	\$ -
37	220125 MEDASSETS HSCA ALT CARE	138	\$ 487.01	\$ 67,207	\$ 67,207	0%	\$ -
38	210377 MEDASSETS HSCA ALT CARE						
39	220123 MEDASSETS HSCA HOSPITAL						
40	230376 MEDASSETS HSCA HOSPITAL						
41	226466 MERCY HOSP PHILADELPHIA	-2	\$ 487.01	\$ (974)	\$ (974)	0%	\$ -
42	225798 MINNESOTA MULTISTATE	15	\$ 153.33	\$ 487	\$ 153	69%	\$ 334
43	224971 MONTEFIORE MED CTR/HPCY	16	\$ 190.05	\$ 7,305	\$ 2,851	61%	\$ 4,454
44	227828 NORTH BROWARD MEDICAL CENTER						\$ 5,339
45	225680 NORTON HOSPITAL						
46	216658 NOVATION HEP ALT CARE						
47	215435 PREMIER ACUTE NON RETAIL						
48	215343 PREMIER NON ACUTE NON RET	8,528	\$ 157.74	\$ 123,701	\$ 41,263	67%	\$ 2,719,872
49	231864 PRESBYTERIAN HOSP DALLAS	254	\$ 162.45	\$ 162.45	\$ 162.45	67%	\$ 80,881
50	228779 PRESCRIPTION CITY INC	208	\$ 283.33	\$ 101,298	\$ 58,933	42%	\$ 42,365
51	210637 RESPONSE ONCOLOGY	-30	\$ 417.05	\$ (14,610)	\$ (12,512)	14%	\$ (2,999)
52	223427 ROANOKE MEMORIAL HOSP	13	\$ 153.33	\$ 6,331	\$ 1,993	69%	\$ 4,338
53	224894 SOUTHCOST HOSPITALS GRP						
54	225203 SOUTHWEST WASHINGTON MED						
55	223062 ST ANTHONY'S HOSPITAL INC						
56	226443 ST CHARLES HOSPITAL	3	\$ 167.78	\$ 1,461	\$ 503	66%	\$ 958
57	230576 ST ELIZABETH HOSP MBD CTR	37	\$ 151.31	\$ 18,019	\$ 5,673	69%	\$ 12,346
58	223987 ST JOSEPH'S HOSPITAL						
59	224973 ST LUKES HOSPITAL						
60	222130 ST VINCENT HOSPITAL	36	\$ 161.16	\$ 17,532	\$ 5,802	67%	\$ 11,731
61	229694 THE REGENTS OF UNTV OF CA	173	\$ 116.67	\$ 84,253	\$ 20,184	76%	\$ 64,069
62	225482 THE UNIVERSITY OF TEXAS	-238	\$ 360.00	\$ (115,908)	\$ (85,680)	26%	\$ (31,743)
63	230136 UNTV OF CHICAGO HOSP & CL						
64	220952 UNTV OF MICHIGAN HOSP	7	\$ 153.00	\$ 3,409	\$ 1,071	69%	\$ 2,233
65	225937 US ONCOLOGY	2,352	\$ 138.45	\$ 372,678	\$ 67%	\$ 772,388	
66	201599 VA MEDICAL CENTER	1,099	\$ 203.72	\$ 535,224	\$ 223,884	58%	\$ 311,340
67	228400 VA MED CTR - DUAL FSS	12	\$ 189.55	\$ 5,844	\$ 2,275	61%	\$ 3,569
68	229641 VA-DOD TAXOL NATIONAL	3,304	\$ 116.67	\$ 385,478	\$ 76%	\$ 1,223,603	

**TAXOL - 100mg<sup>2</sup>**  
**CONTRACT SALES, 3Q - 4Q 2002**

NPDC# 00013-34776-30, 100mg vial 16.7ml multidose vial  
 WLP - S487.01

3rd Quarter 2002						
Bid No	Cust Name	Contract		Discount off		Chargebacks
		Qty	Price/Unit*	WLP Sales	Sales	
69	228797 WESTERN PA HOSPITAL	5	\$ 300.00	\$ (2,922)	\$ (1,800)	38% \$ (1,122)
70	227395 WOMEN & INFANTS HOSP	12	\$ 179.83	\$ 5,844	\$ 2,158	63% \$ 2,962
71	222663 YALE NEW HAVEN HOSP	216	\$ 200.04	\$ 105,194	\$ 43,209	59% \$ 58,624
		19,243	\$ 164.91	XXXXXXXXXX	XXXXXXXXXX	66% \$ 6,123,071

\*Based on Contract Sales/Quantity

4th Quarter 2002								
Qty	Contract Price/Unit	WIP Sales	Contract Sales	Discount off WIP	Chargebacks			
180	\$ 124.22	\$ 87,662	\$ 22,360	74%	\$ 65,009			
747	\$ 366.00	\$ (363,796)	\$ (273,402)	25%	\$ (90,394)			
850	\$ 153.00	\$ 413,959	\$ 130,050	69%	\$ 283,909			
546	\$ 184.29	\$ 265,907	\$ 100,620	62%	\$ 163,127			
497	\$ 325.00	\$ 242,044	\$ 161,525	33%	\$ 80,519			
1,114	\$ 171.00	\$ 452,269	\$ 194,919	69%	\$ 356,494			
14	\$ 127.62	\$ 6,818	\$ 1,787	74%	\$ 5,032			
1	\$ 120.00	\$ 487	\$ 120	75%	\$ 367			
5	\$ 125.33	\$ 2,435	\$ 627	74%	\$ 1,808			
16	\$ 120.00	\$ 7,792	\$ 1,920	73%	\$ 5,832			
377	\$ 138.79	\$ 183,603	\$ 52,326	72%	\$ 131,277			
31	\$ 399.96	\$ 15,097	\$ 12,399	18%	\$ 2,699			
201	\$ 124.31	\$ 97,889	\$ 24,986	74%	\$ 72,903			
9	\$ 133.00	\$ 4,383	\$ 1,197	73%	\$ 3,186			
12	\$ 123.33	\$ 5,844	\$ 1,480	75%	\$ 4,364			
14	\$ 126.67	\$ 6,818	\$ 1,773	74%	\$ 5,045			
9	\$ 125.92	\$ 4,383	\$ 1,133	74%	\$ 3,236			
19	\$ 122.81	\$ 9,253	\$ 2,333	73%	\$ 6,920			
336	\$ 125.16	\$ 163,635	\$ 42,053	74%	\$ 121,582			
21	\$ 123.81	\$ 10,227	\$ 2,600	75%	\$ 7,627			
45	\$ 132.32	\$ 22,402	\$ 6,087	73%	\$ 15,881			
10	\$ 250.00	\$ 4,870	\$ 2,500	49%	\$ 2,370			
18	\$ 143.33	\$ 8,766	\$ 2,580	71%	\$ 6,186			
4	\$ 120.00	\$ 1,948	\$ 480	75%	\$ 1,455			
3	\$ 133.33	\$ 1,461	\$ 400	73%	\$ 1,061			
87	\$ 304.77	\$ 42,370	\$ 26,515	37%	\$ 12,465			
263	\$ 278.70	\$ 128,084	\$ 73,298	43%	\$ 54,786			
64	\$ 226.66	\$ 31,169	\$ 14,505	53%	\$ 20,247			
104	\$ 141.32	\$ 50,649	\$ 14,697	71%	\$ 33,554			
39	\$ 147.60	\$ 18,993	\$ 5,756	70%	\$ 13,105			
20	\$ 136.00	\$ 9,740	\$ 2,720	12%	\$ 7,020			

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BMS/AWP/000056987

4th Quarter 2002						
Qty	Contract Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Chargebacks	
8	\$ 108.33	\$ 3,896	\$ 867	78%	\$ 2,746	
5	\$ 120.00	\$ 2,435	\$ 600	75%	\$ 1,795	
4	\$ 487.01	\$ 1,948	\$ 1,948	0%	\$ 0	
1,147	\$ 145.10	\$ 558,600	\$ 166,432	70%	\$ 389,808	
-5	\$ 487.01	\$ (2,435)	\$ (2,435)	0%	\$ 0	
642	\$ 145.19	\$ 312,660	\$ 93,213	70%	\$ 215,671	
74	\$ 122.88	\$ 36,039	\$ 9,093	72%	\$ 26,943	
5	\$ 125.33	\$ 2,435	\$ 627	74%	\$ 1,795	
4	\$ (69.25)	\$ 1,948	\$ (277)	114%	\$ 2,225	
36	\$ 134.81	\$ 17,532	\$ 4,853	72%	\$ 12,679	
-45	\$ 487.01	\$ (21,915)	\$ (21,915)	0%	\$ 0	
10,311	\$ 124.07	\$ 5,021,560	\$ #####	75%	\$ 3,725,695	
366	\$ 123.50	\$ 178,246	\$ 45,200	75%	\$ 132,248	
8	\$ 120.00	\$ 3,896	\$ 960	75%	\$ 2,936	
228	\$ 255.42	\$ 111,038	\$ 58,236	48%	\$ 52,802	
-10	\$ 417.05	\$ (4,870)	\$ (4,171)	14%	\$ (700)	
6	\$ 120.00	\$ 2,922	\$ 720	75%	\$ 2,202	
117	\$ 120.09	\$ 56,980	\$ 14,051	75%	\$ 42,927	
4	\$ 130.00	\$ 1,948	\$ 520	75%	\$ 1,428	
9	\$ 120.00	\$ 4,383	\$ 1,080	75%	\$ 3,303	
4	\$ 128.33	\$ 1,948	\$ 513	74%	\$ 1,415	
20	\$ 121.91	\$ 9,740	\$ 2,438	75%	\$ 7,340	
58	\$ 120.92	\$ 28,247	\$ 7,013	75%	\$ 21,100	
12	\$ 120.00	\$ 5,844	\$ 1,440	75%	\$ 4,404	
12	\$ 128.33	\$ 5,844	\$ 1,540	74%	\$ 4,304	
219	\$ 116.67	\$ 106,655	\$ 25,551	76%	\$ 81,104	
92	\$ 44,805	\$ 12,711	\$ 72%	\$ 32,064		
4	\$ 129.00	\$ 1,948	\$ .516	74%	\$ 1,432	
2,647	\$ 116.65	\$ 1,289,115	\$ 308,785	76%	\$ 980,029	
51	\$ 96.48	\$ 24,838	\$ 4,920	80%	\$ 19,917	
4,072	\$ 107.94	\$ 1,983,105	\$ 439,540	78%	\$ 1,543,565	

4th Quarter 2002						
Qty	Contract Price/Unit*	WIP Sales	Contract	Discount off	WIP	Chargebacks
			Sales	WIP		
306	\$ 140.61	\$ 3,896	\$ 1,125	71%	\$ 2,771	
306	\$ 162.33	\$ 149,025	\$ 49,673	67%	\$ 92,415	
24,602	\$ 127.51	#####	#####	74%	\$ 8,807,058	

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NDC# 00015-3479-11, 300mg/50ml multidose vial  
WLP - \$1,461.00

TAXOL - 300mg  
CONTRACT SALES, 1Q - 2Q 2002

Bid No	Cust Name	1st Quarter 2002						Qty
		Contract Price/Unit*	WLP Sales	Contract Sale	Discount off WLP	Chargedbacks		
1	228793 ALLEGHENY GEN HOSP	18 \$ 900.00	\$ 26,298	\$ 16,200	38%	\$ 9,198	11	
2	202447 AMERINET A/C	167 \$ 1,002.49	\$ 243,987	\$ 167,415	31%	\$ 72,798	126	
3	202446 AMERINET-HOSPITAL ONLY	164 \$ 1,030.35	\$ 239,604	\$ 168,978	29%	\$ 68,484	295	
4	225211 BUREAU OF PRM HLTH CARE	93 \$ 1,073.39	\$ 135,873	\$ 99,825	27%	\$ 36,048	1	
5	228282 BUREAU OF PRM HLTH CARE	1,145 \$ 1,073.39	\$ 1,672,845	\$ 1,229,032	27%	\$ 443,813	707	
6	227317 CITY OF HOPE NAT MED CTR	4 \$ 1,098.00	\$ (5,844)	\$ (4,392)	25%	\$ (1,452)	23	
7	227019 DANA-FARBER CANCER INST	450 \$ 1,204.23	\$ 657,450	\$ 541,904	18%	\$ 115,524	440	
8	223108 DUKE UNIV HEALTH SYSTEMS	99 \$ 1,050.14	\$ 144,639	\$ 103,964	28%	\$ 40,675		
9	227910 GREATER BALTIMORE MED CTR	114 \$ 1,119.51	\$ 166,554	\$ 127,624	23%	\$ 38,930	24	
10	225827 INNOVATIVE PURCHASING	430 \$ 1,215.00	\$ 628,230	\$ 522,450	17%	\$ 105,780	319	
11	226371 JOHNS HOPKINS PURCH ASSOC	1 \$ 1,168.80	\$ (1,461)	\$ (1,169)	20%	\$ (292)	38	
12	227394 KENT COUNTY MEM HOSP	6 \$ 1,106.88	\$ 8,766	\$ 6,641	24%	\$ 2,125	18	
13	228103 KIRKLIN CLINIC CONC PHCY	183 \$ 917.03	\$ 267,363	\$ 167,816	37%	\$ 81,719	157	
14	220125 MEDASSETS HSCA ALT CARE						2	
15	220123 MED ASSETS HSCA HOSPITAL	2 \$ 1,461.00	\$ 2,922	\$ 2,922	0%	\$ -	3	
16	227720 MEMORIAL SLOAN HOSPITAL	181 \$ 866.00	\$ 264,441	\$ 156,746	41%	\$ 107,695	168	
17	227721 MEMORIAL SLOAN HOSPITAL	1,124 \$ 824.82	\$ 1,642,164	\$ 927,100	44%	\$ 715,064		
18	229160 MEMORIAL SLOAN HOSPITAL						1,317	
19	225798 MINNESOTA MULTISTATE	-5 \$ 1,461.00	\$ (7,305)	\$ (7,305)	0%	\$ -	4	
20	226515 NEW YORK STATE DEPT HLTH						48	
21	216658 NOVATION BIPLANT CARE	6 \$ 1,461.00	\$ (8,766)	\$ (8,766)	0%	\$ -	8	
22	216655 NOVATION UHC HOSPITAL	-3 \$ 1,461.00	\$ (4,383)	\$ (4,383)	0%	\$ -		
23	216646 NOVATION VHA TIER 2 HOSP						44	
24	215435 PREMIER ACUTE NON RETAIL	4,741 \$ 1,023.79	\$ 6,926,601	\$ 4,853,794	30%	\$ 1,981,909	7,047	
25	215543 PREMIER NON ACUTE NON RET	354 \$ 1,020.60	\$ 517,194	\$ 361,294	30%	\$ 147,501	382	
26	210637 RESPONSE ONCOLOGY						2	
27	228471 ST ANNES HOSPITAL	12 \$ 954.23	\$ 17,532	\$ 11,451	35%	\$ 6,081	9	
28	227103 ST LURIS REG MED CTR	2 \$ 1,219.75	\$ 2,922	\$ 2,440	17%	\$ 483		
29	223482 THE UNIVERSITY OF TEXAS	280 \$ 1,080.00	\$ 409,080	\$ 302,400	26%	\$ 104,920	-60	
30	228905 THE UNIVERSITY OF TEXAS	551 \$ 1,068.00	\$ 805,011	\$ 588,468	27%	\$ 216,543	89	
31	220952 UNTV OF MICHIGAN HOSP	230 \$ 960.52	\$ 336,030	\$ 220,920	34%	\$ 115,110	250	
32	226798 UNTV OF PA HEALTH SYSTEM						5	
33	225917 US ONCOLOGY	13,197 \$ 720.90	\$ #####	\$ 9,513,715	51%	\$ 9,690,722	13,296	
34	201599 V.A. MEDICAL CENTER	1,004 \$ 992.33	\$ 1,466,844	\$ 996,304	32%	\$ 470,540	1,187	
35	228400 VA MED CTR - DUAL FSS						10	

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37  
38

\*Based on Contract Sales Quantity

228797 WESTERN PA HOSPITAL	2	\$ 900.00	\$ 2,922	\$ 1,800	38%	\$ 1,122	20
227395 WOMEN & INFANTS HOSP	165	\$ 1,038.59	\$ 241,065	\$ 171,367	29%	\$ 65,484	207
222663 YALE NEW HAVEN HOSP	24,695	\$ 859.95	#####	#####	41%	\$ 14,637,523	44
							26,165

Contract	Contract	Discount off	WLP	Chargedback
Price/Unit*	WLP Sales	Sales	WLP	
\$ 900.00	\$ 16,071	\$ 9,900	38%	\$ 6,171
\$ 975.00	\$ 184,086	\$ 122,850	33%	\$ 61,236
\$ 975.00	\$ 430,995	\$ 287,625	33%	\$ 140,310
\$ 1,180.19	\$ 1,461	\$ 1,180	19%	\$ 281
\$ 881.73	\$ 1,032,927	\$ 623,387	40%	\$ 409,540
\$ 600.78	\$ 33,603	\$ 13,818	59%	\$ 8,349
\$ 1,204.23	\$ 642,840	\$ 529,861	18%	\$ 112,957
\$ 1,119.51	\$ 35,064	\$ 26,868	23%	\$ 8,196
\$ 820.39	\$ 465,059	\$ 261,705	44%	\$ 158,814
\$ 502.11	\$ 55,518	\$ 19,768	64%	\$ 35,750
\$ 850.00	\$ 26,298	\$ 15,300	42%	\$ 10,998
\$ 672.04	\$ 229,377	\$ 105,510	54%	\$ 122,307
\$ 1,461.00	\$ 2,922	\$ 2,922	0%	\$ -
\$ 1,461.00	\$ 4,383	\$ 4,383	0%	\$ -
\$ 692.00	\$ 245,448	\$ 116,256	53%	\$ 129,192
\$ 610.80	\$ 1,953,357	\$ 816,644	58%	\$ 1,121,153
\$ 1,461.00	\$ (3,844)	\$ (3,844)	0%	\$ -
\$ 1,168.80	\$ 70,128	\$ 56,102	20%	\$ 14,026
\$ 1,461.00	\$ 11,688	\$ 11,688	0%	\$ -
\$ 1,461.00	\$ (70,128)	\$ (70,128)	0%	\$ -
\$ 706.44	\$ #####	\$ 4,978,304	52%	\$ 5,221,418
\$ 711.37	\$ 558,102	\$ 271,745	51%	\$ 282,517
\$ 1,251.15	\$ 2,922	\$ 2,502	14%	\$ 420
\$ 830.00	\$ 13,149	\$ 7,479	43%	\$ 5,679
\$ 1,080.00	\$ (87,660)	\$ (64,800)	26%	\$ (22,860)
\$ 1,068.00	\$ 130,029	\$ 95,052	27%	\$ 34,977
\$ 731.40	\$ 365,250	\$ 182,850	50%	\$ 180,240
\$ 1,219.00	\$ 7,305	\$ 6,095	17%	\$ 1,210
\$ 510.29	\$ #####	\$ 6,784,807	65%	\$ 12,632,489
\$ 714.72	\$ 1,734,207	\$ 848,375	51%	\$ 885,832
\$ 693.46	\$ 14,610	\$ 6,955	52%	\$ 7,655

\$ 900.00	\$ 29,220	\$ 18,000	38%	\$ 11,220
\$ 820.00	\$ 302,427	\$ 169,741	44%	\$ 126,477
\$ 875.57	\$ 64,284	\$ 38,525	40%	\$ 25,759
\$ 622.89	#####	#####	57%	\$ 21,732,312

HIGHLY CONFIDENTIAL

BMS/AWP/000056993

NDC# 00015-3479-11, 300mm/50ml multidose vial  
WLP • \$1,461.00

TAXOL - 300mg  
CONTRACT SALES, 3Q - 4Q 2002

Bld No.	Cust Name	3rd Quarter 2002					
		Contract Qty	Price/Unit*	WLP Sales	Contract Sales	WLP Discount off	Chargebacks
1	224972 ALBERT EINSTEIN COLLEGE	75	\$ 460.00	\$ 109,375	\$ 34,300	69%	\$ 74,425
2	228793 ALLEGHENY GEN HOSP	-5	\$ 900.00	\$ (7,305)	\$ (4,500)	38%	\$ (2,870)
3	202447 AMERINET A/C	49	\$ 975.00	\$ (71,589)	\$ (47,775)	33%	\$ (23,814)
4	229370 AMERINET A/C	170	\$ 149.97	\$ 248,370	\$ 127,495	49%	\$ 120,870
5	202446 AMERINET-HOSPITAL ONLY	117	\$ 975.00	\$ 170,937	\$ 114,075	33%	\$ 56,862
6	229363 AMERINET-HOSPITAL ONLY	106	\$ 149.97	\$ 154,866	\$ 79,497	49%	\$ 75,366
7	226647 ANDERSON AREA MEDICAL CTR	2	\$ 460.00	\$ 2,922	\$ 920	69%	\$ 2,002
8	227939 ATLANTIC CITY MEDICAL CTR						
9	228282 BUREAU OF PRIM.HLTH CARE						
10	227317 CITY OF HOPE NAT MED CTR	783	\$ 506.95	\$ 1,143,963	\$ 396,941	65%	\$ 747,022
11	227019 DANA-FARBER CANCER INST	19	\$ 261.58	\$ 27,759	\$ 4,970	82%	\$ 6,897
12	229027 DUKE UNIV HEALTH SYSTEMS	20	\$ 1,204.23	\$ 29,220	\$ 24,085	18%	\$ 5,134
13	224569 EISENHOWER MEDICAL CENTER	46	\$ 399.00	\$ 87,206	\$ 18,354	73%	\$ 48,852
14	229543 FAIRVIEW LAKES REGIONAL	14	\$ 460.00	\$ 20,454	\$ 6,440	69%	\$ 14,014
15	229537 FAIRVIEW NORTHLAND REG						
16	229541 FAIRVIEW RED WING HEALTH						
17	227910 GREATER BALTIMORE MED CTR	-52	\$ 1,368.22	\$ (75,972)	\$ (71,147)	6%	\$ (4,825)
18	223995 GREENVILLE HOSP SYSTEM						
19	231863 HARRIS METH FORT WORTH						
20	226684 HUTCHESON MEDICAL CENTER						
21	225827 INNOVATIVE PURCHASING	70	\$ 489,43	\$ 102,270	\$ 34,260	67%	\$ 65,070
22	226371 JOHNS HOPKINS PURCH ASSOC	4	\$ 691.98	\$ 5,844	\$ 2,768	53%	\$ 3,075
23	227394 KENT COUNTY MEM HOSP	6	\$ 539.55	\$ 8,766	\$ 3,237	63%	\$ 5,529
24	224460 KENT COUNTY MEM HOSP						
25	228103 KIRKLIN CLINIC ONC PHCY	179	\$ 598.91	\$ 261,519	\$ 107,204	59%	\$ 152,835
26	222393 KIRKLIN CLINIC ONC PHCY						
27	223578 LANTRAU HOSPITAL	3	\$ 460.00	\$ 4,383	\$ 1,380	69%	\$ 2,863
28	220125 MEDASSETS HSCA ALT CARE	45	\$ 1,461.00	\$ 65,745	\$ 65,745	0%	\$ 0
29	220377 MEDASSETS HSCA ALT CARE	4	\$ 1,461.00	\$ 5,844	\$ 5,844	0%	\$ 0
30	220123 MEDASSETS HSCA HOSPITAL						
31	230376 MEDASSETS HSCA HOSPITAL						
32	223296 MEMORIAL MEDICAL CENTER	2	\$ 400.00	\$ 2,922	\$ 800	73%	\$ 2,122
33	226967 MEMORIAL SLOAN HOSPITAL	401	\$ 1,095.30	\$ 585,861	\$ 439,215	25%	\$ 146,646
34	229160 MEMORIAL SLOAN HOSPITAL	1,637	\$ 409.60	\$ 2,391,657	\$ 670,520	72%	\$ 1,703,457

HIGHLY CONFIDENTIAL

BMSIAWP/000056994

NDIC#00015-3479-11;300mg/50ml multidose vial  
WLP - \$1,461.00

TAXOL®300mg  
CONTRACT SALES, 3Q - 4Q 2002

Bill No	Cust Name	3rd Quarter 2002					
		Contract Qty	Contract Price/Unit*	WLP Sales	Contract Sales	WLP Discount off	Chargebacks
35	223344 MERCY MEDICAL CENTER	21	\$ 460.00	\$ 30,681	\$ 9,660	69%	\$ 19,931
36	224971 MONTEFIORE MED CTR/PHY	45	\$ 460.00	\$ 65,745	\$ 20,700	69%	\$ 44,395
37	227941 NORTH BROWARD HOSPITAL DIST	16	\$ 483.83	\$ 23,376	\$ 7,741	67%	\$ 15,508
38	227828 NORTHBROWARD MEDICAL CENTER	16	\$ 563.27	\$ 21,376	\$ 9,012	61%	\$ 14,364
39	227102 NORTHEAST ONCOLOGY ASSOC	51	\$ 1,216.99	\$ 74,511	\$ 62,066	17%	\$ 12,445
40	225684 NORTON HOSPITALS DBA						
41	216658 NOVATION RPPI ALT CARE						
42	231062 OPTION CARE ENTERPRISES						
43	225579 PAOLI MEMORIAL HOSPITAL						
43	224478 PENINSULA GEN HOSP MED						
45	215455 PREMIER ACUTE NON RETAIL	6,356	\$ 483.64	\$ 9,289,038	\$ 3,074,021	67%	\$ 6,032,000
46	215543 PREMIER NON ACUTE NON RET	197	\$ 489.11	\$ 287,817	\$ 96,355	67%	\$ 186,907
47	210637 RESPONSE ONCOLOGY	-1	\$ 1,251.15	\$ (1,461)	\$ (1,251)	14%	\$ (210)
48	230027 RESPONSE ONCOLOGY INC.	34	\$ 600.00	\$ 49,674	\$ 20,400	59%	\$ 29,274
49	231240 ROGER WILLIAM GEN HOSP						
50	225203 SOUTHWEST WASHINGTON MED						
51	223723 SPARTANBURG REG MED CTR						
52	228471 ST ANNES HOSPITAL						
53	226443 ST CHARLES HOSPITAL						
54	230576 ST ELIZABETH HOSP MED CTR						
55	224504 ST JOSEPH HOSPITAL						
56	229604 THE REGENTS OF UNTV OF CA						
57	225482 THE UNIVERSITY OF TEXAS	295	\$ 350.00	\$ 430,995	\$ 103,250	76%	\$ 327,745
58	229542 UNTV MED CTR - MESABI	-428	\$ 1,080.00	\$ (625,308)	\$ (462,240)	26%	\$ (181,884)
59	230136 UNTV OF CHICAGO HOSP & CL						
60	220952 UNTV OF MICHIGAN HOSP						
61	225937 US ONCOLOGY	249	\$ 497.13	\$ 363,789	\$ 123,786	65%	\$ 240,003
62	201999 V A MEDICAL CENTER	11,930	\$ 473.16	\$ 5,684,826	\$ 68%	\$ 11,782,464	
62	228400 VA MED CTR - DUAL FSS	263	\$ 628.48	\$ 384,243	\$ 163,291	57%	\$ 218,952
63	229411 VADOD TAXOL NATIONAL	4	\$ 422.10	\$ 5,844	\$ 1,688	71%	\$ 4,156
64	223335 WAUKESHA MEMORIAL HOSP	864	\$ 350.00	\$ 1,262,304	\$ 302,400	76%	\$ 959,904
65	228797 WESTERN PA HOSPITAL	-5	\$ 900.00	\$ (8,766)	\$ (5,400)	38%	\$ (3,366)
66	227395 WOMEN & INFANTS HOSP	170	\$ 539.55	\$ 248,370	\$ 91,724	63%	\$ 138,951
67	222665 YALE NEW HAVEN HOSP	101	\$ 602.61	\$ 147,561	\$ 60,864	59%	\$ 80,286
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BMS/AWP/000056995

**TAKOL - 300mL**  
**CONTRACT SALES, 3Q - 4Q 2002**

NDC# 00015-3479-11, 300ml/50ml multidose vial  
WLP - \$1,461.00

3rd Quarter 2002							
Bid No.	Cust Name	Contract Qty	Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Chargebacks
		23,865	\$ 476.93	#####	#####	65%	\$ 23,211,057
							24,276

\*Based on Contract Sales/Quantity

4th Quarter 2002						
Contract Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Discount off Chargebacks		
\$ 369.41	\$ 173,859	\$ 43,960	75%	\$ 128,979		
\$ 567.17	\$ 742,188	\$ 288,120	61%	\$ 449,748		
\$ 460.77	\$ 170,937	\$ 53,910	68%	\$ 116,811		
\$ 360.00	\$ 7,305	\$ 1,800	75%	\$ 5,505		
\$ 491.25	\$ 5,844	\$ 1,963	65%	\$ 3,879		
\$ 416.72	\$ 939,423	\$ 267,952	71%	\$ 671,471		
\$ 550.00	\$ 14,610	\$ 5,300	62%	\$ 3,690		
\$ 399.00	\$ 284,895	\$ 77,805	73%	\$ 207,000		
\$ 370.00	\$ 35,064	\$ 8,880	75%	\$ 26,184		
\$ 368.00	\$ 7,305	\$ 1,840	75%	\$ 5,425		
\$ 360.00	\$ 1,461	\$ 360	75%	\$ 1,101		
\$ 386.67	\$ 8,766	\$ 2,320	74%	\$ 6,446		
\$ 750.00	\$ 81,816	\$ 42,000	49%	\$ 39,816		
\$ 382.22	\$ 13,149	\$ 3,440	74%	\$ 9,709		
\$ 360.00	\$ 10,227	\$ 2,520	75%	\$ 7,707		
\$ 364.00	\$ 14,610	\$ 3,660	75%	\$ 10,930		
\$ 854.52	\$ 90,582	\$ 52,980	42%	\$ 28,782		
\$ 309.34	\$ 2,179,812	\$ 461,532	79%	\$ 1,697,933		

4th Quarter 2002						
Contract Price/Unit*	WLP Sales	Contract Sales	WLP	Discount off WLP	Chargebacks	
\$ 493.33	\$ (17,532)	\$ (3,920)	\$ 66%	\$ (11,222)	\$ 68,003	
\$ 369.52	\$ 92,043	\$ 23,280	75%	\$ 68,003	\$ (1,748)	
\$ 587.10	\$ (2,922)	\$ (1,174)	60%	\$ 396		
\$ 1,659.05	\$ (2,922)	\$ (3,318)	-14%	\$ 396		
\$ 360.00	\$ 1,461	\$ 360	75%	\$ 1,101		
\$ 1,461.00	\$ (37,986)	\$ (37,986)	0%	\$ 0		
\$ 496.73	\$ 14,610	\$ 4,968	65%	\$ 9,643		
\$ (740.00)	\$ 1,461	\$ (740)	151%	\$ 2,211		
\$ 356.67	\$ 35,064	\$ 8,800	75%	\$ 26,254		
\$ 378.46	\$ 7,959,528	\$ 7,959,528	74%	\$ 5,914,153		
\$ 370.53	\$ 416,385	\$ 105,600	75%	\$ 308,245		
\$ 1,251.15	\$ (1,461)	\$ (1,251)	14%	\$ (210)		
\$ 600.00	\$ (49,674)	\$ (20,400)	59%	\$ (29,274)		
\$ 360.00	\$ 2,922	\$ 720	75%	\$ 2,202		
\$ 379.35	\$ 45,291	\$ 11,760	74%	\$ 32,971		
\$ 293.33	\$ 30,681	\$ 6,160	80%	\$ 24,541		
\$ 444.00	\$ 21,915	\$ 6,660	70%	\$ 15,255		
\$ 374.00	\$ 14,610	\$ 3,740	74%	\$ 10,910		
\$ 360.00	\$ 18,993	\$ 4,680	75%	\$ 14,313		
\$ 360.00	\$ 24,837	\$ 6,120	75%	\$ 18,717		
\$ 350.00	\$ 536,187	\$ 128,450	75%	\$ 407,737		
\$ 380.00	\$ 23,376	\$ 6,080	74%	\$ 17,296		
\$ 431.51	\$ 298,044	\$ 88,029	70%	\$ 208,213		
\$ 383.22	\$ 347,718	\$ 91,206	74%	\$ 256,512		
\$ 348.57	\$ 4,383	\$ 868	78%	\$ 12,371,055		
\$ 289.44	\$ 4,383	\$ 868	80%	\$ 3,515		
\$ 324.20	\$ 1,769,271	\$ 392,606	78%	\$ 1,376,665		
\$ 417.06	\$ 17,532	\$ 5,005	71%	\$ 12,527		
\$ 398.61	\$ 286,356	\$ 78,127	73%	\$ 208,229		
\$ 486.40	\$ 150,483	\$ 50,099	67%	\$ 93,318		

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4th Quarter 2002					
Contract Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Chargebacks	
\$ 368.31	#####	#####	75%	\$ 25,480,825	

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BMS/AWP/000056999

Yepesid® For Injection, NDC# 00015-3095-20, 100mg/vial, multi-dose, 5mL (cartoned)

Bid No.	Cust Name	Qty
202447	AMERINET AIC	626
202448	AMERINET-HOSPITAL ONLY	2,528
218518	AMERNET-PHYSICIAN GROUP	40
228231	BUREAU OF PRIM HLTH CARE	46
228282	BUREAU OF PRIM HLTH CARE	1,227
228108	DUKE UNIV HEALTH SYSTEMS	364
224423	HC PHARMACY CENTRAL INC	24
223300	INFUSION SOLUTIONS PHCY	10
222238	INSOURCE HEALTH ALT CARE	200
225229	INSOURCE HEALTH SERVICES	187
220747	INTEGRATED HEALTH CARE	5
225923	JPC ALT CARE	
226934	JPC HOSPITAL	130
220154	MEDASSETS HSCA ALT CARE	128
220131	MEDASSETS HSCA HOSPITAL	2,213
227721	MEMORIAL SLOAN HOSPITAL	204
219745	MEMORIAL SLOAN HOSPITAL	
222274	MHA - HOSPITAL BID	233
222289	MHA ALTERNATE CARE	33
226171	NATIONAL PURCH ALT CARE	
210658	NOVATION HPP/ALT CARE	9
208551	OWEN HEALTHCARE ALT CARE	5
196232	OWEN HEALTHCARE INC	
213054	PACT - HOSPITAL PRICING	1,159
210559	PHARMACEUTICAL BUYERS INC	88
215435	PREMIER ACUTE NON RETAIL	25,199
215543	PREMIER NON ACUTE NON RET	742
213526	SALICK HEALTH CARE	350
221200	SHARED SVCS HLTHCARE HOSP	6
228905	THE UNIVERSITY OF TEXAS	
218048	UHC/NOVATION TIER 2	
220952	UNIV OF MICHIGAN HOSP	
227959	UNIVERSITY OF MICHIGAN	7
184086	US ONCOLOGY	586
201599	V A MEDICAL CENTER	5,750
228400	VA MED CTR - DUAL FSS	42,372

Bid No	Cust Name	Qty
228071 ALD ENTERPRISES		
202447 AMERINET A/C	20	
202448 AMERINET HOSPITAL ONLY	165	
216518 AMERINET-PHYSICIAN GROUP	4	
228282 BUREAU OF PRIM HLTH CARE	523	
223300 INFUSION SOLUTIONS PHCY	10	
225934 JPC HOSPITAL		
225235 JPS HEALTH NETWORK		
220154 MEDASSETS HSCA ALT CARE	480	
230377 MEDASSETS HSCA ALT CARE		
220131 MEDASSETS HSCA HOSPITAL	2,054	
230376 MEDASSETS HSCA HOSPITAL		
227721 MEMORIAL SLOAN HOSPITAL	230	
229160 MEMORIAL SLOAN HOSPITAL		
222274 MHA - HOSPITAL BID	6	
222269 MHA ALTERNATE CARE	242	
198232 OWEN HEALTHCARE INC	1,738	
219559 PHARMACEUTICAL BUYERS INC	83	
215435 PREMIER ACUTE NON RETAIL	22,063	
215543 PREMIER NON ACUTE NON RET	821	
213526 SALICK HEALTH CARE	144	
228831 STANFORD UNIV HOSP	4	
194086 US ONCOLOGY	648	
201599 V A MEDICAL CENTER	4,335	
226005 VITALITY HOME INFUSION	10	
	33,390	

WLP Sales	1st Quarter 2002			2nd Quarter 2002		
	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk Paid
\$ 57,434	\$ 3,103	\$ 54,328	408	\$ 44,331	\$ 2,395	\$ 41,886
\$ 276,142	\$ 14,921	\$ 281,220	1,929	\$ 210,628	\$ 11,381	\$ 199,246
\$ 4,358	\$ 238	\$ 4,132	30	\$ 3,278	\$ 177	\$ 3,099
\$ 5,023	\$ 482	\$ 4,581				
\$ 133,976	\$ 7,939	\$ 128,037	738	\$ 80,384	\$ 6,540	\$ 73,824
\$ 38,745	\$ 2,548	\$ 37,197				
\$ 2,621	\$ 120	\$ 2,501	70	\$ 7,843	\$ 350	\$ 7,293
\$ 1,092	\$ 53	\$ 1,039	20	\$ 2,184	\$ 105	\$ 2,078
\$ 21,838	\$ 1,310	\$ 20,378	9	\$ 983	\$ 59	\$ 924
\$ 20,419	\$ 1,217	\$ 19,202				
\$ 546	\$ 38	\$ 508				
\$ 14,195	\$ 813	\$ 13,382	10	\$ 1,092	\$ 63	\$ 1,029
\$ 13,758	\$ 683	\$ 12,989	54	\$ 5,886	\$ 338	\$ 5,559
\$ 241,637	\$ 12,172	\$ 229,405	2,423	\$ 36,489	\$ 1,837	\$ 34,351
\$ 22,275	\$ 1,020	\$ 21,255	175	\$ 264,587	\$ 13,327	\$ 249,089
\$ 25,441	\$ 1,748	\$ 23,694	141	\$ 19,108	\$ 875	\$ 18,233
\$ 3,803	\$ 248	\$ 3,358	83	\$ 2,730	\$ 125	\$ 2,606
\$ 983	\$ 59	\$ 924	41	\$ 15,938	\$ 1,058	\$ 14,338
\$ 546	\$ 30	\$ 516	-25	\$ 9,083	\$ 623	\$ 8,440
\$ 165,880	\$ 9,114	\$ 158,748				
\$ 9,808	\$ 440	\$ 9,169	3	\$ 4,477	\$ 287	\$ 4,210
\$ 2,751,479	\$ 151,194	\$ 2,600,285	49	\$ 328	\$ 24	\$ 304
\$ 81,019	\$ 4,452	\$ 76,557	24,273	\$ 5,350	\$ 245	\$ 5,105
\$ 38,217	\$ 2,450	\$ 35,767	708	\$ 2,650,366	\$ 145,638	\$ 2,503,751
\$ 655	\$ 36	\$ 619	223	\$ 77,307	\$ 4,248	\$ 73,059
\$ 764	\$ 42	\$ 722				
\$ 83,985	\$ 3,501	\$ 80,484	445	\$ 48,590	\$ 2,409	\$ 48,181
\$ 627,843	\$ 15,988	\$ 611,878	5,349	\$ 584,057	\$ 14,870	\$ 569,187
\$ 1,529	\$ 70	\$ 1,458	15	\$ 1,638	\$ 75	\$ 1,562
\$ 4,826,599	\$ 235,992	\$ 4,390,298	39,481	\$ 4,310,930	\$ 220,084	\$ 4,087,434

3rd Quarter 2002

4th Quarter 2002



## Yepesid® For Injection, NDC# 00015-3084-20, 150mg/vial, multi-dose, 7.5mL (cartoned)

Bid No	Cust Name	Qty
202447 AMERINET-HC	14	
202449 AMERINET-HOSPITAL ONLY	14	
222302 BUREAU OF PRIM HLTH CARE	168	
223319 COMMITTED PROVIDER SVCS	485	
223108 DUKE UNIV HEALTH SYSTEMS	29	
223081 INNOVATIX	25	
226238 INSOURCE HEALTH ALT CARE	14	
225220 INSOURCE HEALTH SERVICES	6	
220154 MEDASSETS HSCA ALT CARE	11	
220131 MEDASSETS HSCA HOSPITAL	16	
222274 MHA - HOSPITAL BID	24	
222289 MHA ALTERNATE CARE	50	
226171 NATIONAL PURCH ALT CARE	12	
186232 OWEN HEALTHCARE INC	132	
228745 PACT - HOSPITAL PRICING		
210659 PHARMACEUTICAL BUYERS INC	31	
215635 PREMIER ACUTE NON RETAIL	897	
215543 PREMIER NON ACUTE NON RET	29	
194086 US ONCOLOGY	78	
20599 V.A. MEDICAL CENTER	68	
228400 VA MED CTR - DUAL FSS		
	2438	

Bid No.	Cust Name	Qty
202446	AMERINET-HOSPITAL ONLY	2
228282	BUREAU OF PRIM HLTH CARE	76
223061	INNOVATIX	14
225823	JPC ALT CARE	40
220154	MEDASSETS HSCL ALT CARE	25
220131	MEDASSETS HSCL HOSPITAL	35
230376	MEDASSETS HSCL HOSPITAL	
222269	MHA ALTERNATE CARE	48
198232	OWEN HEALTHCARE INC	
228748	FACT - HOSPITAL PRICING	140
215435	PREMIER ACUTE NON RETAIL	84
215543	PREMIER NON ACUTE NON RET	1,015
194086	US ONCOLOGY	20
201599	VA MEDICAL CENTER	116
228400	VA MED CTR - DUAL FSS	146
		4
		1,774

WIP Sales	1st Quarter 2002			Qty	WIP Sales	2nd Quarter 2002		
	Contr Sales	Chbk Paid	Chbk Pald			Contr Sales	Chbk Paid	
\$ 2,283	\$ 124	\$ 2,169	\$ 29	29	\$ 4,750	\$ 257	\$ 4,493	
\$ 43,077	\$ 2,328	\$ 40,749	\$ 135	22	\$ 22,112	\$ 1,165	\$ 20,917	
\$ 27,189	\$ 2,196	\$ 24,993	\$ 149	24	\$ 24,405	\$ 1,527	\$ 22,878	
\$ 79,438	\$ 4,729	\$ 74,709	\$ 49	(1)	\$ (1,474)	\$ (88)	\$ (1,386)	
\$ 4,750	\$ 305	\$ 4,445						
\$ 4,095	\$ 263	\$ 3,832	\$ 12	12	\$ 1,966	\$ 128	\$ 1,839	
\$ 2,293	\$ 140	\$ 2,153						
(983)	(69)	(614)						
\$ 1,802	\$ 81	\$ 1,863	\$ 20	3	\$ 3,278	\$ 166	\$ 3,078	
\$ 2,621	\$ 132	\$ 2,489	\$ 25	5	\$ 4,095	\$ 206	\$ 3,883	
\$ 3,931	\$ 270	\$ 3,681	\$ 10	5	\$ 1,838	\$ 113	\$ 1,525	
\$ 8,190	\$ 563	\$ 7,627	\$ 12	5	\$ 1,965	\$ 135	\$ 1,830	
\$ 1,965	\$ 117	\$ 1,848	\$ 10	5	\$ 1,638	\$ 98	\$ 1,540	
\$ 21,620	\$ 1,188	\$ 20,432	\$ 122	5	\$ 19,882	\$ 1,098	\$ 18,884	
\$ 5,077	\$ 233	\$ 4,845	\$ 159	5	\$ 26,043	\$ 1,590	\$ 24,453	
\$ 163,288	\$ 8,873	\$ 154,326	\$ 904	3	\$ 148,086	\$ 8,138	\$ 139,930	
\$ 4,750	\$ 261	\$ 4,489	\$ 32	3	\$ 5,241	\$ 288	\$ 4,853	
\$ 12,776	\$ 680	\$ 12,095	\$ 91	5	\$ 14,905	\$ 745	\$ 14,159	
\$ 11,138	\$ 289	\$ 10,839	\$ 93	5	\$ 15,232	\$ 408	\$ 14,824	
			\$ 3	3	\$ 491	\$ 23	\$ 469	
\$ 389,320	\$ 22,820	\$ 376,482	\$ 1,787	\$ 3	\$ 294,331	\$ 16,021	\$ 276,269	

3rd Quarter 2002

4th Quarter 2002

WLP Sales	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk.Paid
328	\$ 18	\$ 310		12,448	\$ 810	\$ 11,620
				2,293	\$ 147	\$ 2,146
				6,552	\$ 350	\$ 6,202
				4,095	\$ 208	\$ 3,889
				5,733	\$ 289	\$ 5,444
				7,862	\$ 540	\$ 7,322
				22,931	\$ 1,260	\$ 21,871
				15,396	\$ 940	\$ 11,036
				166,247	\$ 9,135	\$ 157,112
				3,276	\$ 180	\$ 3,098
				19,000	\$ 919	\$ 18,081
				23,750	\$ 317	\$ 23,433
				686	\$ 30	\$ 625
				280,563	\$ 16,150	\$ 271,864
						1,778
						\$ 281,219
						\$ 14,527
						\$ 270,841

Yepesid® For Injection, NDC# 00015-3061-20, 500mg/vial, multi-dose, 25mL (cartoned)

Bid No	Cust Name	Qty
228071	ALD ENTERPRISES	15
191595	AMARJIT S DHALIWAL MD	7
202447	AMERINET A/C	54
202446	AMERINET-HOSPITAL ONLY	250
228282	BUREAU OF PRIM HLTH CARE	84
219731	CANCER CARE, INC	-3
225108	DUKE UNIV HEALTH SYSTEMS	177
182115	HEMATOLOGY ASSOCIATES	-14
223238	IN SOURCE HEALTH ALT CARE	6
223229	IN SOURCE HEALTH SERVICES	1
228923	JPC ALT CARE	
220154	MEDASSETS HSCA ALT CARE	16
220131	MEDASSETS HSCA HOSPITAL	72
227721	MEMORIAL SLOAN HOSPITAL	41
219745	MEMORIAL SLOAN HOSPITAL	
222289	MHA ALTERNATE CARE	
227013	NOA	1
216658	NOVATION HPPI ALT CARE	5
196332	OWEN HEALTHCARE INC	45
224420	PBI PHYSICIANS GROUP	
219859	PHARMACEUTICAL BUYERS INC	1
215435	PREMIER ACUTE NON RETAIL	8
215443	PREMIER NON ACUTE NON RET	1,932
213228	SALICK HEALTH CARE	24
228831	STANFORD UNIV HOSP	4
220052	UNIV OF MICHIGAN HOSP	179
184086	US ONCOLOGY	587
201999	V A MEDICAL CENTER	227
		3,319

Bid No.	Cust Name	Qty
229872	ALBERT EINSTEIN COLLEGE	3
202447	AMERINET INC	20
202446	AMERINET-HOSPITAL ONLY	
227847	ANDERSON AREA MEDICAL CTR	
228282	BUREAU OF PRIM HLTH CARE	66
228889	CHRISTIANA CARE HEALTH SE	
224569	EISENHOWER MEDICAL CENTER	
229543	FARVIEW LAKES REGIONAL	
231863	HARRIS METH FORT WORTH	
229934	JPC HOSPITAL	5
220154	MEDASSETS HSCA ALT CARE	21
230377	MEDASSETS HSCA ALT CARE	
220131	MEDASSETS HSCA HOSPITAL	139
230378	MEDASSETS HSCA HOSPITAL	
223286	MEMORIAL MEDICAL CENTER	
227721	MEMORIAL SLOAN HOSPITAL	45
229160	MEMORIAL SLOAN HOSPITAL	
224971	MONTEFIORE MED CTR/PHCY	
227941	NORTH BROWARD HOSPITAL DIST	
196232	OWEN HEALTHCARE INC	
224420	PBI PHYSICIANS GROUP	46
210559	PHARMACEUTICAL BUYERS INC	
191527	PRairie ONC MANAGEMENT	
215435	PREMIER ACUTE NON RETAIL	1,330
215543	PREMIER NON ACUTE NON RET	22
223427	ROANOKE MEMORIAL HOSP	
213526	SALICK HEALTH CARE	4
225203	SOUTHWEST WASHINGTON MED	
223753	SPARTANBURG REG MED CTR	
228831	STANFORD UNIV HOSP	16
220952	UNIV OF MICHIGAN HOSP	246
194086	US ONCOLOGY	767
201599	V A MEDICAL CENTER	.102
226005	VITALITY HOME INFUSION	
<u>2,832</u>		

WLP Sales	1st Quarter 2002			Qty	2nd Quarter 2002		
	Confr Sales	Chbk Paid	Qty		WLP Sales	Confr Sales	Chbk Paid
\$ 7,985	\$ 563	\$ 7,422					
\$ 3,726	\$ 2,870	\$ 856					
\$ 28,744	\$ 1,593	\$ 27,151	62	\$ 33,003	\$ 1,820	\$ 31,174	
\$ 133,075	\$ 7,375	\$ 125,700	175	\$ 93,153	\$ 5,183	\$ 87,890	
\$ 44,713	\$ 3,252	\$ 41,462	45	\$ 23,954	\$ 1,704	\$ 22,250	
\$ (1,697)	\$ (120)	\$ (1,477)					
\$ 94,217	\$ 6,185	\$ 88,022					
\$ (7,452)	\$ (886)	\$ (6,486)					
\$ 3,194	\$ 182	\$ 2,886	2	\$ (1,065)	\$ (75)	\$ (890)	
\$ 532	\$ 32	\$ 500	10	\$ 5,323	\$ 280	\$ 5,043	
\$ 8,517	\$ 440	\$ 8,068	21	\$ 11,178	\$ 578	\$ 10,601	
\$ 38,326	\$ 1,980	\$ 36,341	112	\$ 58,618	\$ 3,030	\$ 56,529	
\$ 21,824	\$ 1,025	\$ 20,796	45	\$ 23,954	\$ 1,125	\$ 22,829	
\$ 532	\$ 38	\$ 495	5	\$ 2,862	\$ 125	\$ 2,537	
\$ 2,682	\$ 189	\$ 2,483					
\$ 23,954	\$ 1,350	\$ 22,804	-5	\$ (2,662)	\$ (214)	\$ (2,447)	
\$ 532	\$ 25	\$ 507	65	\$ 34,800	\$ 1,850	\$ 32,850	
\$ 4,258	\$ 200	\$ 4,053	2	\$ 3,194	\$ 150	\$ 3,044	
\$ 81,5,484	\$ 45,980	\$ 769,524	1,577	\$ 839,437	\$ 50	\$ 1,015	
\$ 12,775	\$ 720	\$ 12,055	18	\$ .9,581	\$ 47,310	\$ 782,127	
\$ 2,129	\$ 140	\$ 1,989	6	\$ 3,194	\$ 540	\$ 8,041	
\$ 85,282	\$ 5,370	\$ 89,912	13	\$ 6,920	\$ 210	\$ 2,984	
\$ 312,460	\$ 17,364	\$ 285,086	207	\$ 110,186	\$ 408	\$ 6,511	
\$ 120,832	\$ 3,347	\$ 117,486	623	\$ 331,623	\$ 6,210	\$ 103,976	
\$ 1,786,704	\$ 99,143	\$ 1,887,542	3,172	\$ 1,688,456	\$ 69,895	\$ 1,598,551	

3rd Quarter 2002

4th Quarter 2002

WLP Sales	Contr Sales	Chbk Pald	Qty	WLP Sales	Contr Sales	Chbk Pald
\$ 1,597	\$ 89	\$ 1,508	17	\$ 9,049	\$ 480	\$ 8,557
\$ 10,646	\$ 590	\$ 10,056				
\$ 35,132	\$ 2,000	\$ 33,132	4	\$ 2,129	\$ 113	\$ 2,016
			51	\$ 27,147	\$ 1,910	\$ 26,237
			15	\$ 7,885	\$ 423	\$ 7,535
			2	\$ 1,082	\$ 58	\$ 1,005
			7	\$ 3,726	\$ 188	\$ 3,516
			14	\$ 7,452	\$ 385	\$ 7,032
\$ 2,662	\$ 140	\$ 2,522				
\$ 11,178	\$ 578	\$ 10,601	38	\$ 19,163	\$ 801	\$ 18,382
\$ 73,990	\$ 3,823	\$ 70,167	4	\$ 2,129	\$ 110	\$ 2,019
			113	\$ 60,150	\$ 2,514	\$ 57,838
			7	\$ 3,728	\$ 188	\$ 3,516
			15	\$ 7,885	\$ 375	\$ 7,610
			31	\$ 16,501	\$ 775	\$ 15,678
			27	\$ 14,372	\$ 762	\$ 13,603
			23	\$ 12,243	\$ 649	\$ 1,553
			78	\$ 41,519	\$ 2,340	\$ 39,179
			6	\$ 3,194	\$ 150	\$ 3,044
			2	\$ 1,065	\$ 50	\$ 1,015
			-8	\$ (3,194)	\$ (420)	\$ (2,774)
\$ 707,958	\$ 39,800	\$ 668,059	1,041	\$ 564,124	\$ 31,230	\$ 522,894
\$ 11,711	\$ 880	\$ 11,051	13	\$ 6,920	\$ 380	\$ 6,530
			6	\$ 3,194	\$ 169	\$ 3,024
			9	\$ 4,791	\$ 295	\$ 4,498
			16	\$ 8,517	\$ 452	\$ 8,064
			6	\$ 3,194	\$ 169	\$ 3,024
			2	\$ 1,065	\$ 83	\$ 1,002
			9	\$ 134,672	\$ 5,250	\$ 129,422
			253	\$ 463,101	\$ 22,988	\$ 440,133
			870	\$ 69,731	\$ 1,432	\$ 68,299
			131	\$ 4,258	\$ 224	\$ 3,958
			8			
<b>\$ 1,507,474</b>	<b>\$ 78,329</b>	<b>\$ 1,428,144</b>	<b>2,601</b>	<b>\$ 1,490,972</b>	<b>\$ 74,520</b>	<b>\$ 1,416,786</b>

Yepesidi® For Injection, NDC# 00015-3062-20, 1g/vial, multi-dose, 50mL (cartoned)

Bid No	Cust Name	Qty
202447	AMERINET INC	41
202448	AMERINET-HOSPITAL ONLY	50
200282	<b>BUREAU OF PRIM HEALTH CARE</b>	129
223108	DUKE UNIV HEALTH SYSTEMS	1
223300	INFUSION SOLUTIONS PHCY	11
223081	INNOVATIX	1
225236	INSOURCE HEALTH ALT CARE	9
220154	MEDASSETS HSCA ALT CARE	2
220131	MEDASSETS HSCA HOSPITAL	372
227721	MEMORIAL SLOAN HOSPITAL	
222288	MHA ALTERNATE CARE	7
227813	NOA	3
198232	OWEN HEALTHCARE INC	45
224420	PBI PHYSICIANS GROUP	
210559	PHARMACEUTICAL BUYERS INC	12
215435	PREMIER ACUTE NON RETAIL	1,245
215543	PREMIER NON ACUTE NON RET	11
210837	RESPONSE ONCOLOGY	
228831	STANFORD UNIV HOSP	
228905	THE UNIVERSITY OF TEXAS	
207624	THERAPY ASSOC'S HEM ONC	
194088	US ONCOLOGY	
201599	V A MEDICAL CENTER	
		1,127
		83
		3,143

Bid No	Cust Name	City
202447	AMERINET A/C	.5
202448	AMERINET-HOSPITAL ONLY	4
228282	BUREAU OF PRIM HLTH CARE	170
229857	FARVIEW UNIV MED CTR	
223049	GOOD SAMARITAN HOSPITAL	
223300	INFUSION SOLUTIONS PHCY	17
223061	INNOVATIX	2
225923	JPC ALT CARE	144
220154	MEDASSETS HSCA ALT CARE	9
230377	MEDASSETS HSCA ALT CARE	
220131	MEDASSETS HSCA HOSPITAL	33
230378	MEDASSETS HSCA HOSPITAL	
227721	MEMORIAL SLOAN HOSPITAL	282
229180	MEMORIAL SLOAN HOSPITAL	
222289	MHA ALTERNATE CARE	19
225660	NORTON HOSPITAL	
196232	OWEN HEALTHCARE INC	
224420	PBI PHYSICIANS GROUP	41
210559	PHARMACEUTICAL BUYERS INC	2
215435	PREMIER ACUTE NON RETAIL	1,192
215513	PREMIER NON ACUTE NON RET	10
201335	PUGET SOUND CANCER CENTER	
210637	RESPONSE ONCOLOGY	-1
222130	ST VINCENT HOSPITAL	
228831	STANFORD UNIV HOSP	132
207624	THERAPY ASSOC'S HEM ONC	
194088	US ONCOLOGY	1,228
201589	V A MEDICAL CENTER	100
		3,387

	1st Quarter 2002			2nd Quarter 2002			
	WLP Sales	Centr.Sales	Chbk.Paid	Qty.	WLP Sales	Centr.Sales	Chbk.Paid
\$	42,530	\$ 2,419	\$ 40,111	82	\$ 64,313	\$ 3,658	\$ 60,655
\$	51,868	\$ 2,950	\$ 48,916	38	\$ 39,418	\$ 2,242	\$ 37,178
\$	127,588	\$ 10,246	\$ 117,343	154	\$ 159,748	\$ 11,970	\$ 147,778
\$	1,037	\$ 70	\$ 987	20	\$ 20,746	\$ 1,050	\$ 19,696
\$	11,410	\$ 578	\$ 10,633	70	\$ 987	\$ 1,050	\$ 19,696
\$	1,037	\$ 70	\$ 987	20	\$ 20,746	\$ 1,050	\$ 19,696
\$	9,338	\$ 540	\$ 8,861	7	\$ 7,251	\$ 385	\$ 6,878
\$	2,075	\$ 110	\$ 1,985	18	\$ 18,672	\$ 980	\$ 17,677
\$	385,879	\$ 525	\$ 367,279	241	\$ 249,992	\$ 12,050	\$ 237,942
\$	7,261	\$ 239	\$ 6,736	2,873			
\$	3,112	\$ 2,700	\$ 43,979	44	\$ 46,942	\$ 2,640	\$ 43,902
\$	40,879	\$ 800	\$ 11,828	3	\$ 3,112	\$ 150	\$ 2,982
\$	12,448	\$ 74,700	\$ 1,218,751	2	\$ 2,075	\$ 100	\$ 1,955
\$	1,291,451	\$ 680	\$ 10,750	1,250	\$ 1,298,838	\$ 75,000	\$ 1,221,638
\$	11,410			9	\$ 9,336	\$ 540	\$ 6,798
\$				2	\$ 2,075	\$ 180	\$ 1,895
\$				216	\$ 224,059	\$ 13,582	\$ 210,477
\$				5	\$ 5,187	\$ 300	\$ 4,887
\$				-3	\$ (3,112)	\$ (315)	\$ (2,797)
\$	\$ 1,189,048	\$ 86,894	\$ 1,102,154	1,253	\$ 1,289,748	\$ 68,548	\$ 1,231,192
\$	\$ 86,097	\$ 3,285	\$ 82,811	91	\$ 94,395	\$ 3,805	\$ 90,790
\$	\$ 3,260,265	\$ 185,185	\$ 3,074,825	3,412	\$ 3,539,302	\$ 196,676	\$ 3,342,592

3rd Quarter 2002

4th Quarter 2002

WLP Sales	Contr.Sales	Chbk.Paid	Qty.	WLP Sales	Contr.Sales	Chbk.Paid
\$ 5,187	\$ 285	\$ 4,892				
\$ 4,149	\$ 236	\$ 3,913				
\$ 176,343	\$ 10,084	\$ 160,269	100	\$ 103,751	\$ 9,720	\$ 96,002
\$ 17,634	\$ 803	\$ 18,742	50	\$ 51,866	\$ 2,721	\$ 48,866
\$ 2,075	\$ 140	\$ 1,935	6	\$ 6,224	\$ 328	\$ 5,882
\$ 149,373	\$ 7,920	\$ 141,453	19	\$ 19,709	\$ 898	\$ 18,711
\$ 9,336	\$ 495	\$ 8,841	1	\$ 1,037	\$ 55	\$ 882
\$ 34,231	\$ 1,815	\$ 32,416	4	\$ 4,149	\$ 174	\$ 3,075
\$ 292,521	\$ 14,100	\$ 278,421	7	\$ 7,261	\$ 385	\$ 6,876
\$ 19,709	\$ 1,425	\$ 18,284	34	\$ 35,269	\$ 1,479	\$ 33,790
\$ 42,930	\$ 2,460	\$ 40,070	42	\$ 43,567	\$ 2,100	\$ 41,467
\$ 2,075	\$ 100	\$ 1,885	230	\$ 238,581	\$ 11,500	\$ 226,654
\$ 1,238,474	\$ 71,520	\$ 1,164,954	19	\$ 19,709	\$ 1,425	\$ 18,284
\$ 10,373	\$ 800	\$ 9,773	14	\$ 14,522	\$ 762	\$ 13,761
\$ (1,037)	\$ (90)	\$ (947)	49	\$ 60,926	\$ 2,940	\$ 47,008
\$ 136,925	\$ 8,300	\$ 128,625	5	\$ 5,187	\$ 250	\$ 4,837
\$ 1,271,742	\$ 64,733	\$ 1,207,009	5	\$ 1,037	\$ 50	\$ 887
\$ 103,731	\$ 3,982	\$ 99,769	2	\$ 990,631	\$ 57,300	\$ 932,823
\$ 3,513,369	\$ 188,988	\$ 3,324,371	1	\$ 8,288	\$ 480	\$ 7,818
			1	\$ 1,037	\$ 54	\$ 983
			-5	\$ (5,187)	\$ (525)	\$ (4,662)
				\$ 1,255	\$ 1,301,824	\$ 86,284
				\$ 78	\$ 78,838	\$ (947)
				\$ 3,045	\$ 3,158,609	\$ 3,011
				\$ 171,374	\$ 2,986,015	\$ 75,824

~~HIGHLY CONFIDENTIAL~~

BMS/AWP/000057015

# EXHIBIT 33

Government FSS-Ifex/Mesnex					
NDC	Product	Strength	2002 Revised FSS Sales		
			2002 FSS Sales Assuming Consortia Requested Discounts	2002 Revised FSS Sales Assuming Consortia Requested Discounts	Difference
0015-3554-27	Ifex/Mesnex	10x1 gm/10x1 gm	\$ 370,027	\$ 310,058	\$ 59,959
0015-3556-26	Ifex/Mesnex	5x1 gm/3x1 gm	\$ 264,605	\$ 238,032	\$ 26,573
0015-3564-15	Ifex/Mesnex	2x3 gm/6x1 gm	\$ 382,428	\$ 347,171	\$ 35,257
0015-0556-05	Ifex	1gm	\$ 3,377	\$ 2,581	\$ 796
0015-0557-41	Ifex	3gm	\$ 8,629	\$ 5,502	\$ 3,127
0015-3563-02	Mesnex	1x1 gm	\$ 218,485	\$ 193,801	\$ 25,684
0015-3563-03	Mesnex	10x1 gm	\$ 208,963	\$ 171,171	\$ 37,792
			\$ 1,456,514	\$ 1,286,514	\$ 170,000

## Consortia-Ifex/Mesnex

NDC	Product	Strength	Consortia Sales - Net Price based on revised discounts	Consortia Sales - BMS counterproposal	Difference
0015-3554-27	Ifex/Mesnex	10x1 gm/10x1 gm	\$ 329,904	\$ 483,480	\$ (153,576)
0015-3556-26	Ifex/Mesnex	5x1 gm/3x1 gm	\$ 219,936	\$ 322,320	\$ (102,384)
0015-3564-15	Ifex/Mesnex	2x3 gm/6x1 gm	\$ 589,431	\$ 863,821	\$ (274,390)
0015-0556-05	Ifex	1gm	\$ -	\$ -	\$ -
0015-0557-41	Ifex	3gm	\$ -	\$ -	\$ -
0015-3563-02	Mesnex	1x1 gm	\$ 8,516	\$ 1,169,880	\$ 1,162,364
0015-3563-03	Mesnex	10x1 gm	\$ 22,094	\$ 1,169,880	\$ 1,147,786

1 If we agreed to the Consortia  
value we would be losing on  
2 revised discounts, this is the  
value we would be losing on  
Consortia's Ifex/Mesnex sales.

	Total BMS Sales	Paraplatin	Taxol	Ifex/Mesnex	Other
<b>Consortia Current Proposal</b>	\$ 14,533,208	\$ 12,278,120	\$ 238,087	\$ 1,709,649	\$ 307,352
<b>Consortia Revised Proposal</b>	\$ 13,993,440	\$ 12,278,120	\$ 238,087	\$ 1,169,880	\$ 307,352
<b>% of Sales</b>	100%	84%	2%	12%	2%
<b>Difference</b>	\$ 539,769	\$ -	\$ -	\$ 539,769	\$ -

Consortia Sales - Current Proposal vs. Revised Proposal				
	Consortia Current Proposal	% of Sales	Consortia Revised Proposal	% of Sales
<b>Total BMS Sales</b>	\$ 14,533,208	100%	\$ 13,993,440	100%
Paraplatin	\$ 12,278,120	84%	\$ 12,278,120	88%
Taxol	\$ 238,087	2%	\$ 238,087	2%
Ifex/Mesnex	\$ 1,709,649	12%	\$ 1,169,880	8%
Other	\$ 307,352	2%	\$ 307,352	2%
				\$ 539,769

## FSS - IFEX/MESNEX

## CURRENT PRICING WITH 2002 UNITS AND SALES

NDC	Product	Strength	Current WLP	Discount off WLP	Current FSS Pricing	2002 FSS Units
0015-3554-27	Ifex/Mesnex	10x1gm/10x1gm	\$ 2,258.32	39%	\$ 1,366.80	297
0015-3556-26	Ifex/Mesnex	5x1gm/3x1gm	\$ 934.60	27%	\$ 682.82	513
0015-3564-15	Ifex/Mesnex	2x3gm/6x1gm	\$ 1,354.92	27%	\$ 922.44	503
0015-0556-05	Ifex	1gm	\$ 135.87	63%	\$ 50.25	56
0015-0557-41	Ifex	3gm	\$ 407.61	65%	\$ 140.70	53
0015-3563-02	Mesnex	1x1gm	\$ 175.41	31%	\$ 120.60	2471
0015-3563-03	Mesnex	10x1gm	\$ 1,754.10	52%	\$ 835.51	238

## REVISED PRICING AND REVISED 2002 SALES WITH 2002 UNITS

NDC	Product	Strength	Current WLP	Consortia - Requested Discounts off WLP		Revised FSS Pricing Assuming Consortia Requested Discounts	2002 FSS Units
				54%	\$ 1,044.00		
0015-3554-27	Ifex/Mesnex	10x1gm/10x1gm	\$ 2,258.32	54%	\$ 1,044.00	297	
0015-3556-26	Ifex/Mesnex	5x1gm/3x1gm	\$ 934.60	50%	\$ 464.00	513	
0015-3564-15	Ifex/Mesnex	2x3gm/6x1gm	\$ 1,354.92	43%	\$ 690.20	503	
0015-0556-05	Ifex	1gm	\$ 135.87	63%	\$ 46.10	56	
0015-0557-41	Ifex	3gm	\$ 407.61	60%	\$ 162.00	53	
0015-3563-02	Mesnex	1x1gm	\$ 175.41	54%	\$ 80.34	2471	
0015-3563-03	Mesnex	10x1gm	\$ 1,754.10	52%	\$ 736.45	238	

DISCOUNT COMPARISON - CURRENT FSS VS. CONSORTA DISCOUNTS

NDC	Product	Strength	Current FSS - Discount off WLP	Consortia - Requested Discounts off WLP	Difference
0015-3554-27	Iflex/Mesnex	10x1gm/10x1gm	3.9%	-50%	-14%
0015-3556-26	Iflex/Mesnex	5x1gm/5x1gm	2.7%	-50%	-23%
0015-3564-15	Iflex/Mesnex	2x3gm/2x1gm	2.7%	-49%	-22%
0015-0556-03	Iflex	1gm	63%	65%	-3%
0015-0557-41	Iflex	3gm	62%	60%	5.2%
0015-3563-02	Mesnex	1x1gm	3.1%	54%	-23%
0015-3563-03	Mesnex	10x1gm	52%	58%	-6%

SALES COMPARISON - 2002 FSS VS. REVISED FSS SALES w/CONSORTIA DISCOUNTS					
NDC	Product	Strength	2002 Revised FSS Sales Assuming Consortia Requested Discounts		
			2002 FSS Sales	Difference	
0015-3554-27	Iflex/Mesnex	10x1gm/10x1gm	\$ 370,027	\$ 310,068	\$ 59,959
0015-3556-26	Iflex/Mesnex	5x1gm/5x1gm	\$ 264,605	\$ 238,032	\$ 26,573
0015-3564-15	Iflex/Mesnex	2x3gm/2x1gm	\$ 382,428	\$ 347,171	\$ 35,257
0015-0556-03	Iflex	1gm	\$ 3,377	\$ 2,581	\$ 796
0015-0557-41	Iflex	3gm	\$ 8,629	\$ 8,386	\$ 43
0015-3563-02	Mesnex	1x1gm	\$ 218,485	\$ 198,520	\$ 19,965
0015-3563-03	Mesnex	10x1gm	\$ 208,963	\$ 175,275	\$ 33,688
			\$ 1,456,514	\$ 1,280,233	\$ 176,281

2002 FSS Sales	
\$	370,027
\$	264,605
\$	382,428
\$	3,377
\$	8,629
\$	218,485
\$	208,963
\$	1,456,514

ORIGINAL PROPOSAL/PRICING W/2002 UNITS AND SAI					
NDC	Product	Strength	Current WLP	Discount off WLP	Consortia - Original Pricing Proposal
0015-3554-27	Ifex/Mesnex	10x1gm/10x1gm	\$ 2,258.32	20%	\$ 1,800.00
0015-3556-26	Ifex/Mesnex	5x1gm/3x1gm	\$ 934.60	14%	\$ 800.00
0015-3564-15	Ifex/Mesnex	2x3gm/6x1gm	\$ 1,354.92	12%	\$ 1,190.00
0015-0556-05	Ifex	1gm	\$ 125.87	33%	\$ 59.10
0015-0557-41	Ifex	3gm	\$ 407.61	60%	\$ 162.00
0015-3563-02	Mesnex	1x1gm	\$ 175.41	30%	\$ 123.60
0015-3563-03	Mesnex	10x1gm	\$ 1,754.10	35%	\$ 1,133.00

BMS COUNTERPART					
NDC	Product	Strength	Consortia - Original Pricing Proposal	Consortia Revised Discounts	Consortia Net Price based on revised discounts
0015-3554-27	Ifex/Mesnex	10x1gm/10x1gm	\$ 1,800.00	42%	\$ 1,044.00
0015-3556-26	Ifex/Mesnex	5x1gm/3x1gm	\$ 800.00	42%	\$ 464.00
0015-3564-15	Ifex/Mesnex	2x3gm/6x1gm	\$ 1,190.00	42%	\$ 690.20
0015-0556-05	Ifex	1gm	\$ 59.10	22%	\$ 46.10
0015-0557-41	Ifex	3gm	\$ 162.00	0%	\$ 162.00
0015-3563-02	Mesnex	1x1gm	\$ 123.60	35%	\$ 80.34
0015-3563-03	Mesnex	10x1gm	\$ 1,133.00	35%	\$ 736.45

DISCOUNT AND SALES COMPARIS.					
NDC	Product	Strength	Consortia Revised Discounts	BMS Counterproposal Discounts	Difference
0015-3554-27	Iflex/Mesnex	10x1gm/10x1gm	42%	15%	27%
0015-3556-26	Iflex/Mesnex	5x1gm/3x1gm	42%	15%	27%
0015-3564-15	Iflex/Mesnex	2x3gm/6x1gm	42%	15%	27%
0015-0556-05	Iflex	1gm	22%	0%	22%
0015-0557-41	Iflex	3gm	0%	2%	-2%
0015-3563-02	Mesnex	1x1gm	35%	15%	20%
0015-3563-03	Mesnex	10x1gm	35%	15%	20%

CONSORTA - IFEX/MESNEX

LES

Consorta 2002 Units	Consorta Sales
316	\$ 568,800
474	\$ 379,200
854	\$ 1,016,260
0	\$ -
0	No units for Max 1gm/3gm were provided by customer.
106	
30	

PROPOSAL W/2002 UNITS AND SALES

BMS Counterproposal - Discounts	BMS Counterproposal - Price	Consorta 2002 Units	Consorta Sales - BMS counterproposal	Consorta Sales - Net Price based on revised discounts
15%	\$ 1,530.00	316	\$ 483,480	\$ 329,204
15%	\$ 680.00	474	\$ 322,320	\$ 219,916
15%	\$ 1,011.50	854	\$ 863,821	\$ 589,431
0%	\$ 59.10	0	\$ -	\$ -
2%	\$ 159.57	0	\$ -	\$ -
15%	\$ 105.06	106	\$ 11,136	\$ 8,516
15%	\$ 963.05	30	\$ 28,892	\$ 22,094
			\$ 1,709,649	\$ 1,169,880

ON	Consortia Sales - Net Price based on revised discounts	Consortia Sales - BMS counterproposal	Difference
\$	329,904	\$ 483,480	\$ (153,576)
\$	219,936	\$ 322,320	\$ (102,384)
\$	589,431	\$ 863,821	\$ (274,390)
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	8,516	\$ 11,136	\$ (2,620)
\$	22,094	\$ 28,892	\$ (6,798)
\$	1,169,880	\$ 1,709,649	\$ (539,769)

List #	NDC #	Product / Size
301097	0015-3010-20	BLENOXANE INJ 15 15 UN
306301	0015-3063-01	BLENOXANE INJ 30 30 UN
054741	0015-0547-41	CYTOXAN LYOPH 50 VL (500MG)
054941	0015-0549-41	CYTOXAN LYOPHIL VL (2.0GVIAL)
054841	0015-0548-41	CYTOXAN LYOPHIL VL (1.0GVIAL)
054641	0015-0546-41	CYTOXAN LYOPHIL VL (200MG)
053941		CYTOXAN LYOPHIL VL
050401	0015-0504-01	CYTOXAN TABS 25MG
050301	0015-0503-01	CYTOXAN TABS 50MG
340420	0015-3404-20	ETOOPHOS 100MG VIAL
083050	0003-0830-50	HYDREA CAPS 500M 100
*****355427	*****0015-3554-27	IFEX 10X1GM/MESNEX 10X1GM VL
*****355626	*****0015-3556-26	IREX 5X1GM/MESNEX 3X1GM VL
*****356415	*****0015-3564-15	IFEX MESNEX (3G IFEX/1G MES)
****0556-05	****0015-0556-05	IFEX 1G
****0557-01	****0015-0557-41	IFEX 3G
308060	0015-3080-60	LYSODREN TABLETS 500MG
050802	0015-0508-42	MEGACE O.S. 40MG/ML
059608		MEGACE TAB 40MG 250
059609		MEGACE TAB 40MG 500
059501		MEGACE TABS 20MG 100
059641		MEGACE TABS 40MG 100
353102	****0015-3563-02	MESNEX 1GM MULTIDOSE VIAL
356303	****0015-3563-03	MESNEX MULTIDOSE 1G VL
305997	0015-3059-20	MUTAMYCIN 40MG VIAL
300197	0015-3001-20	MUTAMYCIN FOR IN 1 VL
300220	0015-3002-20	MUTAMYCIN FOR IN VIAL
321430	0015-3214-30	PARAPLATIN 1X50 20ML*
321530	.0015-3215-30	PARAPLATIN 1X450 100ML*
321330	0015-3213-30	PARAPLATIN 50MG VIAL*
322197	0015-3221-22	PLATINOL AQ INJ VIAL
322097	0015-3220-22	PLATINOL AQ INJ VIAL
335397	0015-3352-22	RUBEX 100 MG LYO 100ML
335297	0015-3352-22	RUBEX 50MG LYOPH 50ML
*****347630	*****0015-3476-30	TAXOL 100MG INJ 16.7M
*****347627		TAXOL 100MG SEMI-100MG
*****347911	*****0015-3479-11	TAXOL 300MG/50ML 300MG
*****347530	*****0015-3475-30	TAXOL 30MG INJ M 1X5ML

Cosmo\_Oncology\_Pricing\_Sales\_0821203.xls

****347527	TAXOL 30MG SEMS 1X5ML VEPESID 50MG CAPSULES VEPESID 1GM/50ML VIAL VEPESID 500MG VIAL VEPESID INT 100M VIAL VEPESID INT 150M 7.5ML
309145	0015-3091-45 VEPESID 50MG CAPSULES
306220	0015-3062-20 VEPESID 1GM/50ML VIAL
306120	0015-3061-20 VEPESID 500MG VIAL
309595	0015-3095-20 VEPESID INT 100M VIAL
308420	0015-3084-20 VEPESID INT 150M 7.5ML

\*Applies to Paraplatin only.

\*Annual Growth Rebate on milligram volume as follows.

-105% - 75% Rebate

-110% - 1.5% Rebate

\*\* 2003 Sales = 2002 units x 2003 price

\*\*\* Price Match

^1.5% Off Invoice Discount (No Administrative Fee on Paraplatin)

## Consorta, Inc. - Current Proposal

Ent Date	Current WLP	Open Contract	Premier January 2003 Offer	Consorta March 2003 Offer	Consorta January 2003 Offer (1.5% off WLP) PARAPLATIN
07/01/2003	\$ 243.68	\$ 70.00	\$ 70.00	\$ 68.00	
07/01/2003	\$ 487.36	\$ 140.00	\$ 140.00	\$ 135.00	
07/01/2003	\$ 205.57	\$ 8.90	\$ 7.75	\$ 7.50	
07/01/2003	\$ 82.81	\$ 31.00	\$ 31.00	\$ 29.00	
07/01/2003	\$ 41.14	\$ 11.25	\$ 15.50	\$ 14.50	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 188.17	\$ 162.00	\$ 188.17	\$ 188.17	
07/01/2003	\$ 345.33	\$ 300.00	\$ 345.33	\$ 345.33	
07/01/2003	\$ 106.26	LIST	\$ 90.00	\$ 92.70	
07/01/2003	\$ 113.54	\$ 25.00	\$ 30.00	\$ 27.00	
07/01/2003	\$ 2,258.32	LIST	\$ 1,800.00	\$ 1,530.00	
07/01/2003	\$ 934.60	LIST	\$ 800.00	\$ 680.00	
07/01/2003	\$ 1,354.92	LIST	\$ 1,190.00	\$ 1,011.50	
07/01/2003	\$ 135.87	LIST	\$ 60.00	\$ 53.00	
07/01/2003	\$ 407.61	LIST	\$ 162.00	\$ 145.00	
07/01/2003	\$ 295.14	LIST	LIST	LIST	
07/01/2003	\$ 373.27	\$ 93.27	\$ 96.00	\$ 90.00	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 175.41	LIST	\$ 120.00	\$ 105.06	
07/01/2003	\$ 1,754.10	LIST	\$ 1,100.00	\$ 963.05	
07/01/2003	\$ 732.07	\$ 187.20	\$ 165.00	\$ 154.00	
07/01/2003	\$ 107.29	\$ 31.20	\$ 28.50	\$ 27.00	
07/01/2003	\$ 362.33	\$ 93.60	\$ 85.00	\$ 77.00	
07/01/2003	\$ 375.75	LIST	\$ 371.05	\$	
07/01/2003	1,127.27	LIST	\$ 1,113.18	\$	
07/01/2003	\$ 125.26	LIST	\$ 123.69	\$	
07/01/2003	\$ 399.93	\$ 70.00	\$ 347.24	\$ 357.66	
07/01/2003	\$ 199.98	\$ 35.00	\$ 173.63	\$ 178.84	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 487.01	LIST	\$ 108.33	\$ 87.44	
07/01/2003	\$ 1,461.00	LIST	\$ 325.00	\$ 262.30	
07/01/2003	\$ 146.10	LIST	\$ 0.00	\$ 26.23	

Consorta#039;03\_Sales\_002439904

Consolidated\_Oncology\_Pricing\_Sales\_0021203.xls

07/01/2003	\$ 1,020.36	LIST	LIST	LIST
07/01/2003 \$ 1,037.31	\$ 54.41	\$ 60.00	\$ 60.00	
07/01/2003 \$ 532.30	\$ 28.22	\$ 30.00	\$ 30.00	
07/01/2003 \$ 109.19	\$ 6.00	\$ 6.00	\$ 6.00	
07/01/2003 \$ 163.79	\$ 9.04	\$ 9.00	\$ 9.27	

Prices adjusted from original proposal

Consorta 2002		Consorta 2003 Contract	
Units	Sales ***	Discount off WLP	
180	\$ 12,240	72%	
22	\$ 2,970	72%	
538	\$ 4,035	64%	
230	\$ 6,670	63%	
1,310	\$ 18,995	63%	
20	\$ 3,763	0%	
48	\$ 16,576	0%	
124	\$ 11,495		
52	\$ 1,404	76%	
316	\$ 483,480	32%	
474	\$ 322,320	27%	
854	\$ 863,821	25%	
992	\$ 89,280	32%	
106	\$ 11,136		
30	\$ 28,892		
20	\$ 3,080	79%	
188	\$ 5,076	75%	
116	\$ 8,932	79%	
8,936	\$ 3,307,336	2%	
7,292	\$ 8,095,752	2%	
7,084	\$ 874,032	2%	
70	\$ 25,036	11%	
90	\$ 16,096	11%	
944	\$ 82,543	82%	
548	\$ 143,740	82%	
450	\$ 11,804	82%	

Consorta\_Oncology\_Pricing\_Sales\_0021203.xls

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	\$	
66	\$ 67,344	94%
4	\$ 240	94%
58	\$ 1,740	94%
1,912	\$ 11,472	95%
98	\$ 908	94%
33,172	\$ 14,533,208	

List #	NDC #	Product / Size
301097	0015-3010-20	BLENOXANE INJ 15 15 UN
306301	0015-3063-01	BLENOXANE INJ 30 30 UN
054741	0015-0547-41	CYTOXAN LYOPH 50 VL (500MG)
054941	0015-0549-41	CYTOXAN LYOPHIL VL (2.0G/VIAL)
054841	0015-0548-41	CYTOXAN LYOPHIL VL (1.0G/VIAL)
054641	0015-0546-41	CYTOXAN LYOPHILI VL (200MG)
053941		CYTOXAN LYOPHILI VL
050401	0015-0504-01	CYTOXAN TABS 25MG
050301	0015-0503-01	CYTOXANTABS 50MG
340420	0015-3404-20	ETORPHOS 100MG VIAL
083050	0003-0830-50	HYDREA CARB 500M 100
*****555427	****0015-3554-27	IFEX 10X1GM/MESNEX 10X1GM VL
*****555626	****0015-3556-26	IFEX 5X1GM/MESNEX 3X1GM VL
*****556415	****0015-3564-15	IFEX MESNEX (3G IFEX/IG MES)
****0556405	****0015-0556-05	IFEX 1G
****0557-01	****0015-0557-41	IFEX 3G
308060	0015-3080-60	LYSODREN TABLETS 500MG
050802	0015-4508-42	MEGACE O.S. 40MG/ML
059608		MEGACE TAB 40MG 250
059609		MEGACE TAB 40MG 500
059201		MEGACE TABS 20MG 100
059641		MEGACE TABS 40MG 100
356502	****0015-3463-02	MESNEX 1GM MULTIDOSE VIAL
356503	****0015-3463-03	MESNEX MULTIDOSE 1G VL
305997	0015-3059-20	MUTAMYCIN 40MG VIAL
300197	0015-3001-20	MUTAMYCIN FOR IN 1 VL
300220	0015-3002-20	MUTAMYCIN FOR IN VIAL
321430	0015-3214-30	PARAPLATIN 1X150 20ML*
321530	0015-3215-30	PARAPLATIN 1X450 100ML*
321330	0015-3213-30	PARAPLATIN 50MG VIAL*
322197	0015-3221-22	PLATINOL AQ INJ VIAL
322097	0015-3220-22	PLATINOL AQ INJ VIAL
335397		RUBEX 100 MG LYO 100ML
335297	0015-3352-22	RUBEX 50MG LYOPH 50ML
*****347630	****0015-3476-30	TAXOL 100MG INJ 16.7M
*****347627	****0015-3476-27	TAXOL 100MG SEM- 100MG
*****347911	****0015-3479-11	TAXOL 300MG/50ML 300MG
*****347530	****0015-3475-30	TAXOL 30MG INJ 1X5ML

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*347527	TAXOL 30MG SEMS 1X5ML
309145	0015-309145 VEPESID 50MG CAPSULES
306220	0015-306220 VEPESID 1GM/50ML VIAL
306120	0015-306120 VEPESID 500MG VIAL
309595	0015-309595 VEPESID INJ 100M VIAL
308420	0015-308420 VEPESID INJ 150M 7.5ML

\*Applies to Paraplatin Only.

-Annual Growth Rebate on milligram volume as follows.

-105% - .75% Rebate

-110% - 1.5% Rebate

\*\* 2003 Sales = 2002 units x 2003 price

\*\*\* Price Match

^1.5% Off Invoice Discount (No Administrative Fee on Paraplatin)

## Consorte, Inc. - Revised Proposal

			Premier January 2003 Offer	Consorte March 2003 Offer	^ Consorte January 2003 Offer (15% off WLF) PARAPLATIN
Eff Date	Current WLF	Owen Contract			
07/01/2003	\$ 243.68	\$ 70.00	\$ 70.00	\$ 68.00	
07/01/2003	\$ 487.36	\$ 140.00	\$ 140.00	\$ 135.00	
07/01/2003	\$ 20.57	\$ 8.90	\$ 7.75	\$ 7.50	
07/01/2003	\$ 82.31	\$ 31.00	\$ 31.00	\$ 29.00	
07/01/2003	\$ 41.14	\$ 11.25	\$ 15.50	\$ 14.50	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	188.17	\$ 162.00	\$ 188.17	\$ 188.17	
07/01/2003	\$ 345.33	\$ 300.00	\$ 345.33	\$ 345.33	
07/01/2003	\$ 106.26	LIST	\$ 90.00	\$ 92.70	
07/01/2003	\$ 113.54	\$ 25.00	\$ 30.00	\$ 27.00	
07/01/2003	2,258.32	LIST	\$ 1,800.00	\$ 1,044.00	
07/01/2003	\$ 934.60	LIST	\$ 800.00	\$ 464.00	
07/01/2003	\$ 1,354.92	LIST	\$ 1,190.00	\$ 690.20	
07/01/2003	\$ 135.87	LIST	\$ 60.00	\$ 46.10	
07/01/2003	\$ 407.61	LIST	\$ 162.00	\$ 162.00	
07/01/2003	\$ 295.14	LIST	LIST	LIST	
07/01/2003	\$ 133.27	\$ 93.27	\$ 96.00	\$ 90.00	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 175.41	LIST	\$ 120.00	\$ 80.34	
07/01/2003	\$ 1,754.10	LIST	\$ 1,100.00	\$ 736.45	
07/01/2003	\$ 732.07	\$ 187.20	\$ 165.00	\$ 154.00	
07/01/2003	\$ 107.29	\$ 31.20	\$ 28.50	\$ 27.00	
07/01/2003	\$ 362.33	\$ 93.60	\$ 85.00	\$ 77.00	
07/01/2003	\$ 375.75	LIST	\$ 371.05	\$ 370.11	
07/01/2003	\$ 1,127.27	LIST	\$ 1,113.18	\$ 1,110.36	
07/01/2003	\$ 125.26	LIST	\$ 123.69	\$ 123.38	
07/01/2003	\$ 399.93	\$ 70.00	\$ 347.24	\$ 357.66	
07/01/2003	\$ 199.98	\$ 35.00	\$ 173.63	\$ 178.84	
07/01/2003 Discontinued	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 487.01	LIST	\$ 108.33	\$ 87.44	
07/01/2003	\$ 1,461.00	LIST	\$ 325.00	\$ 262.30	
07/01/2003	\$ 146.10	LIST	\$ 0	\$ 26.23	

Consorte, Inc.

Paraplatin

Sales

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07/01/2003				
07/01/2003	\$ 1,020.36	LIST	LIST	LIST
07/01/2003	\$ 1,037.31	\$ 54.41	\$ 60.00	\$ 60.00
07/01/2003	\$ 532.30	\$ 28.22	\$ 30.00	\$ 30.00
07/01/2003	\$ 109.19	\$ 6.00	\$ 6.00	\$ 6.00
07/01/2003	\$ 163.79	\$ 9.04	\$ 9.00	\$ 9.27

Prices adjusted from original proposal

Consortia 2002 Units	Consortia 2003 Contract Sales **	Discount off WLP
180 \$	12,240	72%
22 \$	2,970	72%
538 \$	4,035	64%
230 \$	6,670	65%
1,310 \$	18,995	65%
20 \$	3,763	0%
48 \$	16,576	0%
124 \$	11,495	
52 \$	1,404	76%
316 \$	329,904	54%
474 \$	219,936	50%
854 \$	589,431	49%
992 \$	89,280	32%
105 \$	8,516	
30 \$	22,094	
20 \$	3,080	79%
188 \$	5,076	75%
115 \$	8,932	79%
8,936 \$	3,307,336	2%
7,292 \$	8,096,752	2%
7,084 \$	874,032	2%
70 \$	25,036	11%
90 \$	16,096	11%
944 \$	82,543	82%
548 \$	143,740	82%
450 \$	11,804	82%

Consortia\_Oncology\_Pricing\_Sales\_0021203.xls

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66	\$			
4	\$	67,344		
58	\$	240		
1,912	\$	1,740		
98	\$	11,472		
33,172		908		
		13,993,440		

Kef/Mesnex								
NDC	Product	Strength	Current WLP	FSS	Discount off WLP	RHS	Discount off WLP	Consortia - Original Pricing Proposal
0015-3554-27	Ifev/Mesnex	10x1gm/10x1gm	\$ 2,258.32	\$ 1,366.80	39.5%	\$ 607.23	73%	\$ 1,800.00
0015-3556-26	Ifev/Mesnex	5x1gm/3x1gm	\$ 934.60	\$ 682.82	26.9%	\$ 464.49	50%	\$ 800.00
0015-3564-15	Ifev/Mesnex	2x3gm/6x1gm	\$ 1,354.92	\$ 992.44	26.8%	\$ 756.74	44%	\$ 1,190.00
0015-0556-05	Ifev	1gm	\$ 135.87	\$ 50.25	63.0%	\$ 46.18	66%	\$ 59.10
0015-0557-41	Ifev	3gm	\$ 407.61	\$ 140.70	65.5%	\$ 85.82	79%	\$ 162.00
0015-3563-02	Mesnex	1x1gm	\$ 175.41	\$ 120.60	31.2%	\$ 60.09	66%	\$ 123.60
0015-3563-03	Mesnex	10x1gm	\$ 1,754.10	\$ 835.51	52.4%	\$ 600.90	66%	\$ 1,133.00

Consortia - Requested Discounts	Consortia - Current Pricing Proposal	Discount off WLP	Current Proposal Discounts vs. FSS	Consortia Requests vs. FSS
42%	\$ 1,530.00	32.3%	7.2%	-3%
42%	\$ 680.00	27.2%	-0.3%	-15%
42%	\$ 1,011.50	25.3%	1.4%	-15%
22%	\$ 59.10	56.5%	6.5%	41%
0%	\$ 159.57	60.9%	4.6%	65%
35%	\$ 105.06	40.1%	-8.9%	-4%
35%	\$ 963.05	45.1%	7.3%	17%

Cust ID	Cost Name*	Product
51667700010	V A MEDICAL CENTER	IFEX - SA
51667700010	V A MEDICAL CENTER	IFEX - SA
51667700010	V A MEDICAL CENTER	IFEX COMBO
51667700010	V A MEDICAL CENTER	IFEX COMBO
51667700010	V A MEDICAL CENTER	IFEX COMBO
51667700010	V A MEDICAL CENTER	MESNEX(VIALS)
51667700010	V A MEDICAL CENTER	MESNEX(VIALS)

\*Billing category 55 except customer category 39

Product Description	List #	2002 Units	2002 Sales
IFEX 1G 1X1 VIAL	055605	56	\$ 3,377
IFEX 3GM	055701	53	\$ 8,629
IFEX 10X1GM/MESNEX 10X1GM VL	355427	297	\$ 370,027
IFEX 5X1GM/MESNEX 3X1GM VL	355626	513	\$ 264,605
IFEX MESNEX (3G IFEX/1G MES)	356415	503	\$ 382,428
MESNEX 1GM MULTIDOSE VIAL	356302	2471	\$ 218,485
MESNEX MULTIDOSE 1G VL	356303	238	\$ 208,963
			<b>\$ 1,456,515</b>